METHANOL INSTITUTE

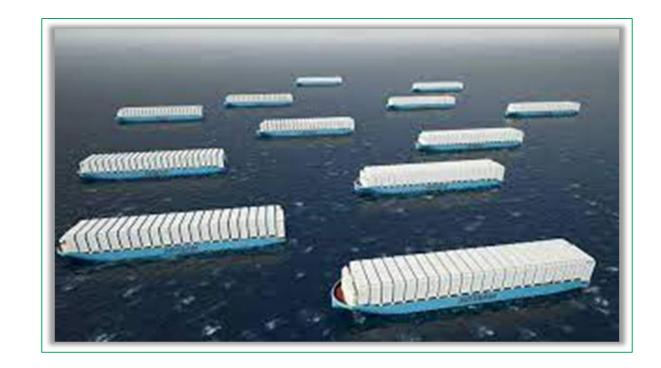
Singapore | Washington | Brussels | Beijing | Delhi



Marine Methanol

Gregory Dolan, CEO

JULY 2023



MI History

- The Methanol Institute (MI) was established in 1989
- More than three decades later, MI is recognized as the trade association for the global methanol industry
- We facilitate methanol's increased adoption from our Singapore headquarters and regional offices in Washington DC, Brussels, Beijing and Delhi







Nembers





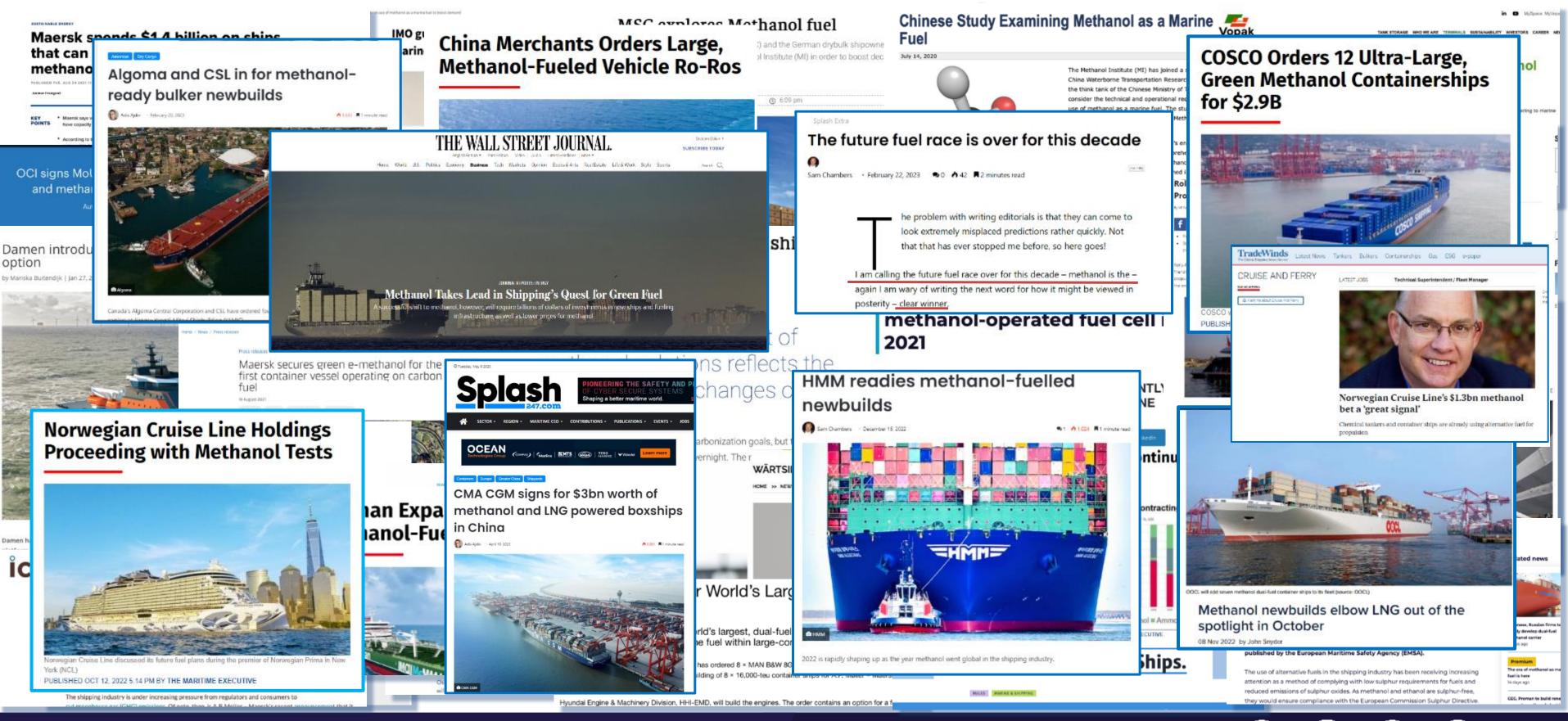
Marine







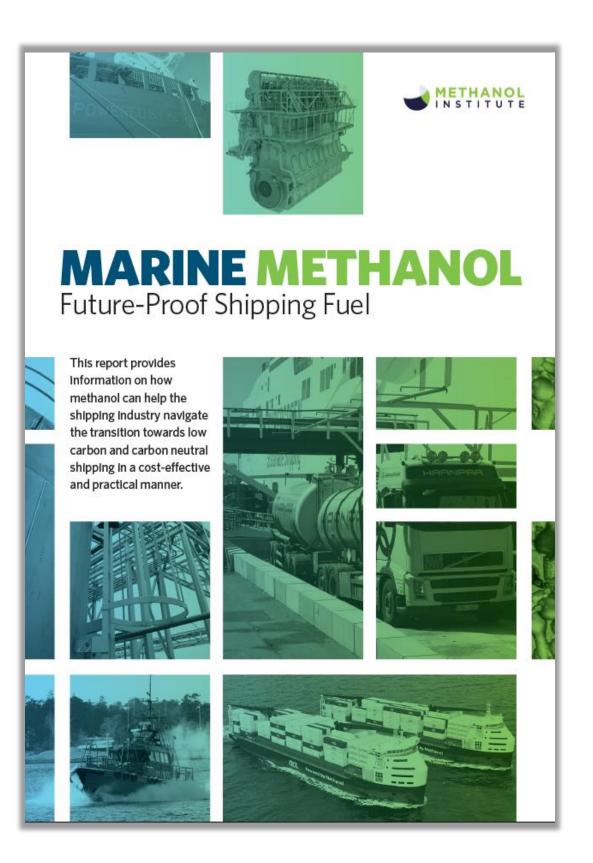
2022: "...the Year Methanol Went Global in the Shipping Industry"



www.methanol.org/join-us

METHANOL INSTITUTE

Marine Methanol Report



- Comprehensive report into all aspects of methanol as a marine fuel, using all available knowledge, experience, tools and insights available to date, with numerous contributors
- Features case studies from Maersk, Waterfront Shipping, Proman Stena Bulk, and Stena Germanica
- Focus on support for policy proposals which MI could then use to push our key messaging and sensibly localized policy solutions to the global decarbonization effort

https://www.methanol.org/marine/



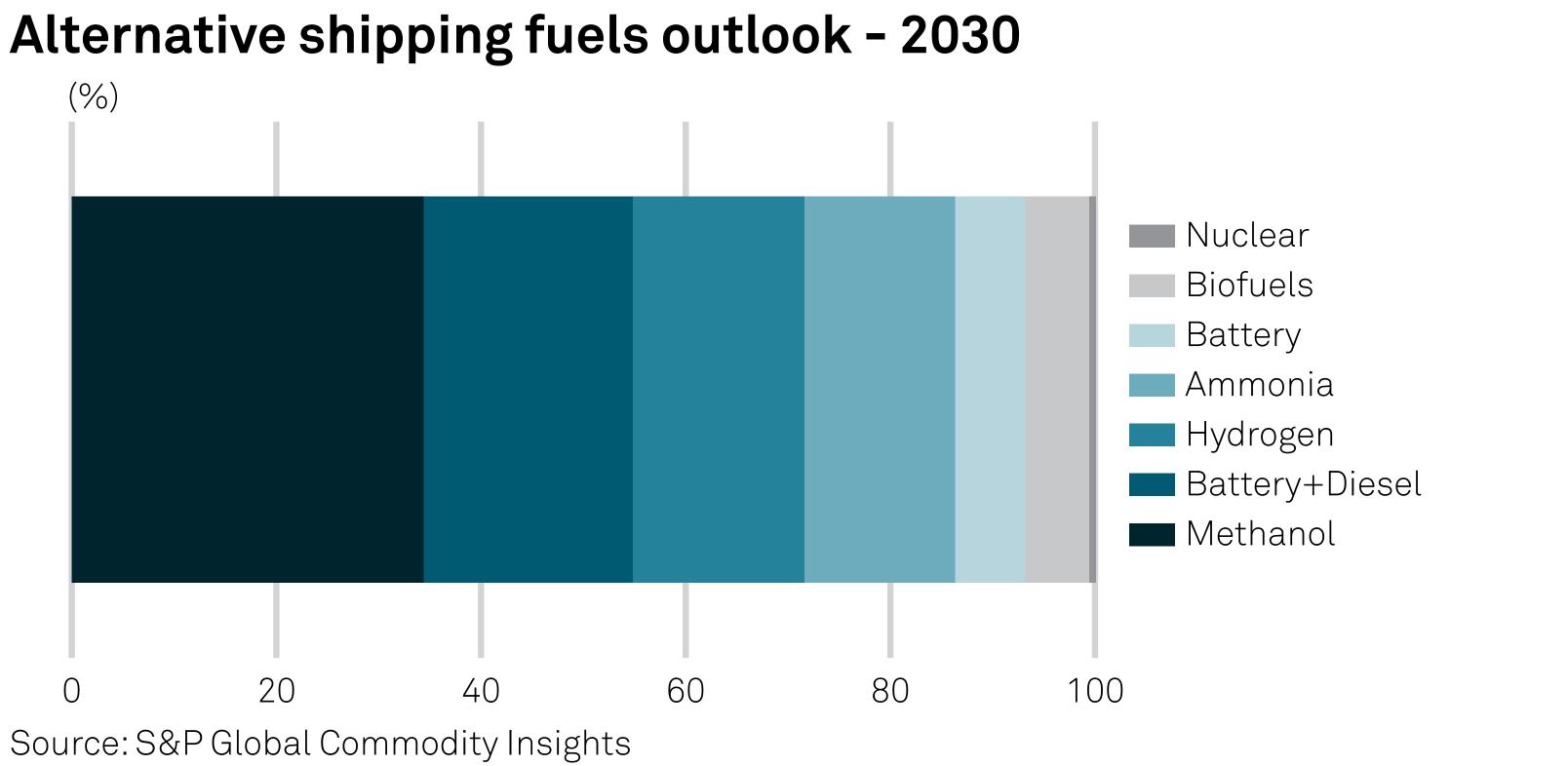
ARINE METHANOL Future Executive Summarv Nethanol is a well-known fuel that ship operators can deploy today to reduce pollutant emissior nd set themselves on a path to carbon neutrality. Methanol engines, fuel supply technology an bunkering solutions are commercially available today. Leading shipping companies have already hosen marine methanol including AP Moller-Maersk, CMA CGM, COSCO, Methanex Waterfront ipping and Stena, to name just a few. A list of methanol vessels can be found in res have also been developed for marine methanol and included in the IMO's Code o Safety for Ships using Gases or other Low Flashpoint Fuels. From a technical perspective, methanol car already be adopted for use onboard ships on a large scale and is five to six years ahead of alternative arine fuels such as ammonia foday, conventional methanol produced from the steam reformation of natural gas is cost competitive with diesel bunker fuels on an energy adjusted basis and is a globally traded commodity. Owners can operate ships on gray methanol today significantly lowering emissions of conventional pollutants, such as SO_v, NO_v, and PM, while transitioning to blue and green methanol as those fuels become Figure 1. Expected Availability of Alternative Marine Fuel Technologies - DNV Estin







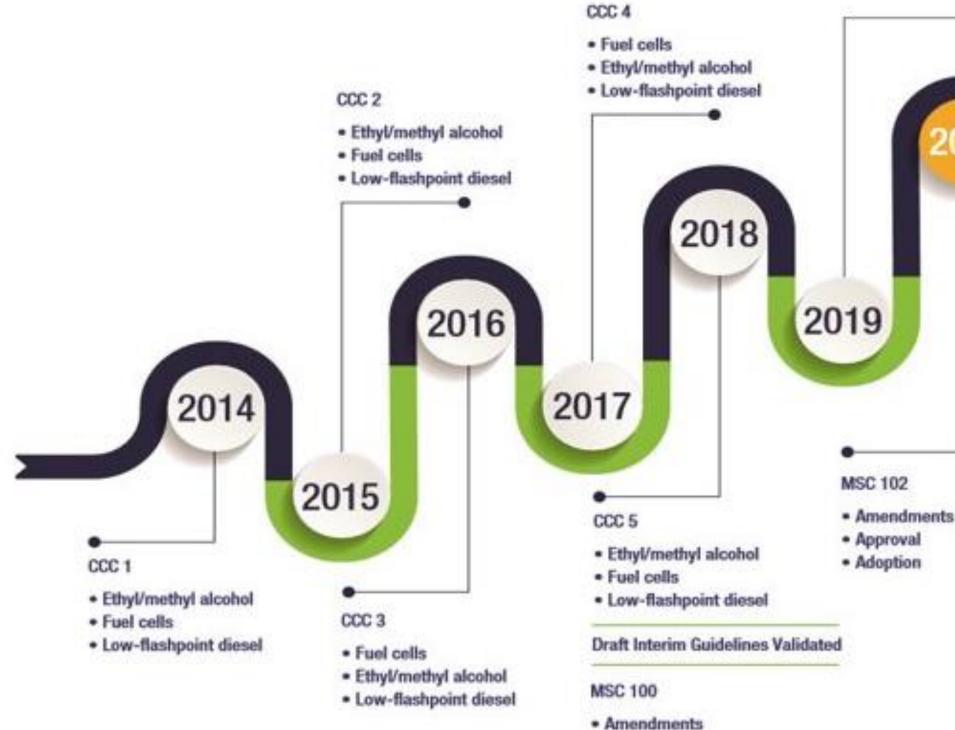
Methanol Leading Decade







Game Changer 1: IMO IGF Code



Confirmation

· Referral to other sub-committees



MSC 101

- Amendments
- · Referral to other sub-committees

CCC 6

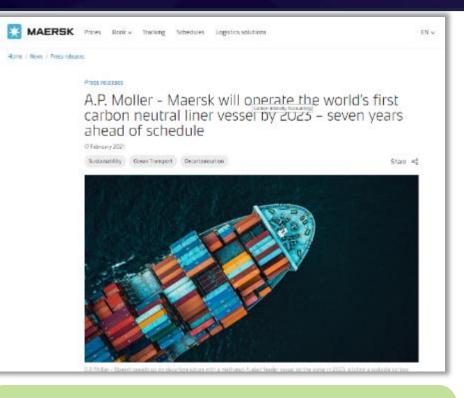
- Ethyl/methyl alcohol
- · Fuel cells
- · Low-flashpoint diesel



Game Changer 2.0: Maersk Vessel Orders

KAERSK Prices Book - Tracking Schedules Lugistics solution

Home / Nev



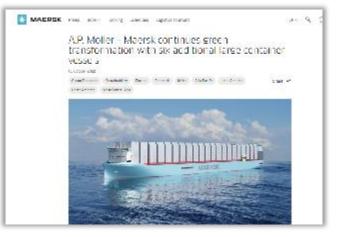
"The reason that we have gone for methanol on the first one is that it is the most mature from the technology perspective; we can get an engine that can burn it." Morten Bo Christiansen, head of decarbonization at Maersk

https://www.maersk.com/news/articles/2022/10/0 5/maersk-continues-green-transformation

3	Preis relazi	ies :				
		cont				he world's on neutral
	Denmark	Europe	Decarbonisation	Sustainability		Share



"That means that if we end up finding exactly the right solution then there will be a big retrofit opportunity for us." Maersk CEO Soren Skou speaking during Maersk's on 10 February earnings call

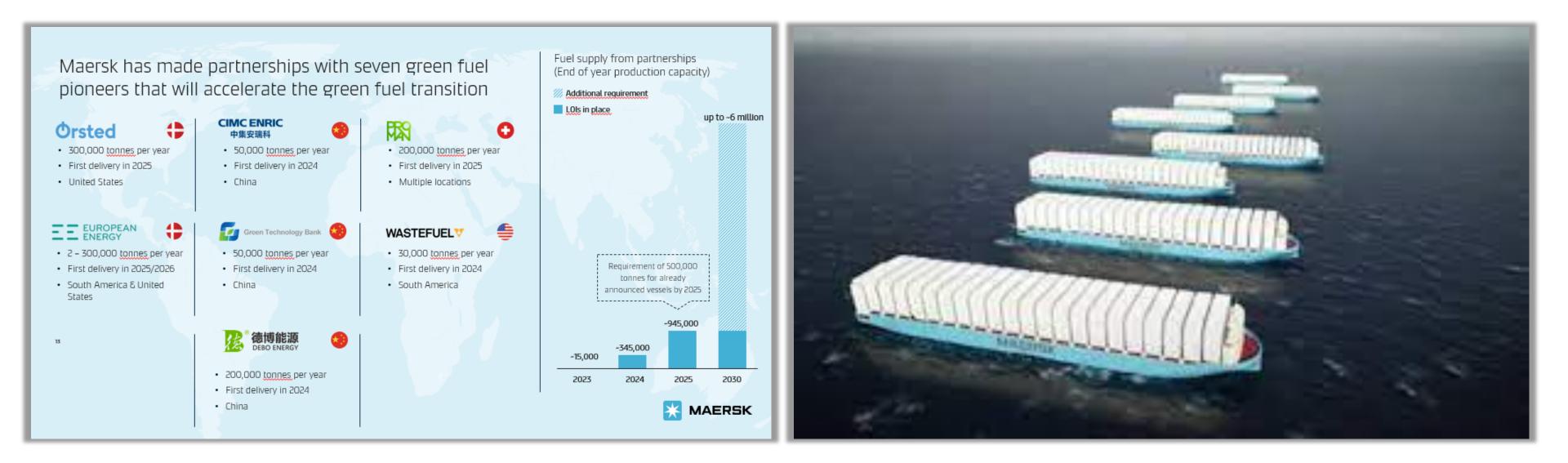


- **21 Feb 2021**: Maersk announces that the world's first carbon neutral container vessel by 2023 will operate on dual-fuel methanol
- 24 Aug 2021: Maersk accelerates fleet decarbonization ordering eight 16,000 TEU ocean-going vessels to operate on methanol
- \$1.4 billion order each vessel \$175 million 10-15% more expensive
- 5 Oct 2022: Maersk orders additional six 17,000 TEU methanol dual-fuel vessels, in total now ordered 19 vessels to be delivered by 2025
- 18 April 2023: Maersk's first methanol dual-fueled feeder vessel (2,100 TEU) moved from drydock to water at Korean shipyard
- Each ship will require 35,000-40,000 tons of methanol annually or a total of over 750,000 tons of methanol
- Customer Pull: Maersk's 200 largest customers asking for carbon neutral transport



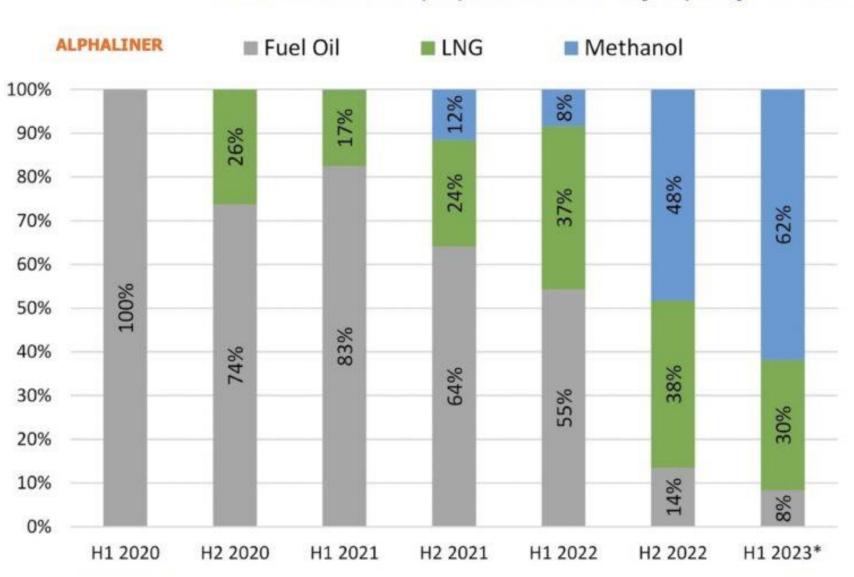
Game Changer 2.1: Maersk Methanol Supply

- 10 March 2022: Maersk began announcing a series strategic partnerships with now ten leading companies -including MI members Proman, Orsted, European Energy, Wastefuel, and SunGas Renewables -- with the intent of sourcing at least 730,000 tons/year of green methanol by end of 2025
- Maersk estimates will need 6 million tons of renewable methanol by 2030 to fuel 25% of their 700-vessel fleet



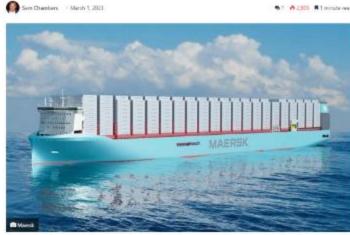


Dominating Container Orderbook NST

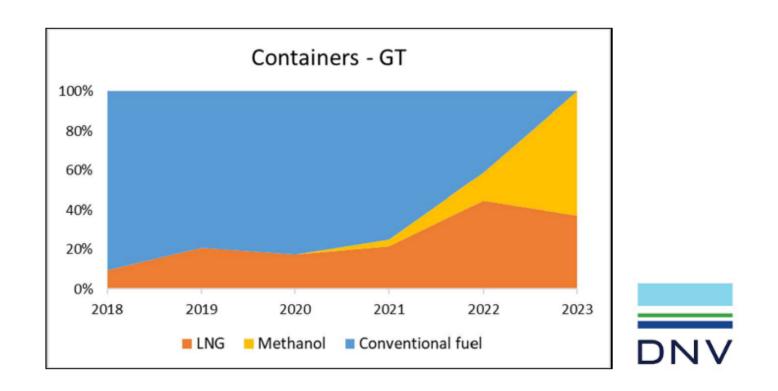


Current orderbook: propulsion method by capacity/order date

* at 24/02/2023. Based on current orderbook: does not include vessels ordered since 2020 and delivered.



investing in methanol propulsion rapidly-than-all-other-fuel-types/



SECTOR -REGION + MARITIME CEO + CONTRIBUTIONS + PUBLICATIONS + *

Methanol boxship orders growing more rapidly than all other fuel types

ontainer segment is leading shipping to green new pastures, taking a massive lead when it comes t https://splash247.com/methanol-boxship-orders-growing-more-



Methanol Dual-Fuel Orderbook



www.methanol.org/join-us





Leading by Example - Tankers





https://www.methanex.com/news/release/methanex-and-molcomplete-first-ever-net-zero-voyage-fuelled-by-bio-methanol/

- In 2016, Methanex subsidiary Waterfront Shipping launched first methanol dual-fuel 50,000-DWT chemical tanker, the Cajun Sun
- WFS now has 18 methanol dual-fuel vessels in its fleet, with over 140,000 hours of operating hours
- In December 2022, **Proman Stena Bulk** took delivery of its fourth methanol-fueled tanker, and has two more methanol vessels on the way
- In February 2023, the dual-fuel vessel *Cajun Sun*, operated by WFS and chartered from MOL, completed the first-ever net-zero voyage fuelled by bio-methanol. By blending ISCCcertified bio-methanol that has negative carbon intensity with natural gas-based methanol, net-zero greenhouse gas emissions on a lifecycle basis were achieved for the 18-day trans-Atlantic voyage. This innovative fuel solution, produced at our ISCC-certified plant in Geismar, offers shipping companies the ability to achieve net-zero carbon emissions today, supporting the industry's transition to a low-carbon future.











On the Water and On the Way

























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SINGAPORE - WASHINGTON - BRUSSELS - BEIJING - DEHLI

Methanol Fuelled Vessels on the Water and on the Way _____

To learn more about each project, click on the project title.

China (March 2023)

COSCO has placed orders for four 16,000 teu methanol-fueled ships at its affiliated yard in Yangzhou for an undisclosed price basis delivery in the second half of 2025.

Singapore (March 2023)

Singapore's Consort Bunkers has signed a contract with China Merchants Industry Holdings (CMHI) Jinling for a series of six 6,500-dwt methanol fuels new buildings, to be delivered in 2025

Denmark (March 2023)

FJ. Lauritzen has signed a letter of intent with Tsuneishi Shipbuilding, for the construction of at least two methanol dual-fuel 81,200 DWT Kamsarmax bulk carriers. The vessels have been ordered in partnership with Cargill, which will operate the vessels for a period of at least seven years.

China (March 2023)

China State Shipbuilding Corporation has signed a cooperation agreement with France's CMA CGM Group to produce 16 large methanol dual-fuel container vessels worth more than 21 billion yuan (about 3 billion U.S. dollars).

MI@methanol.org | www.methanol.org

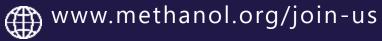








www.methanol.org/marine/





























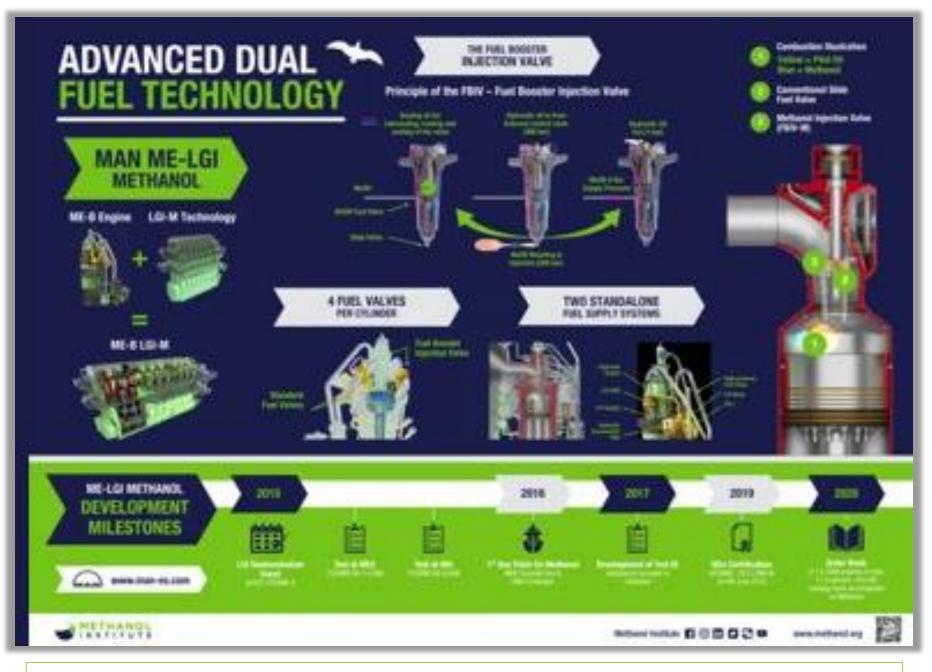








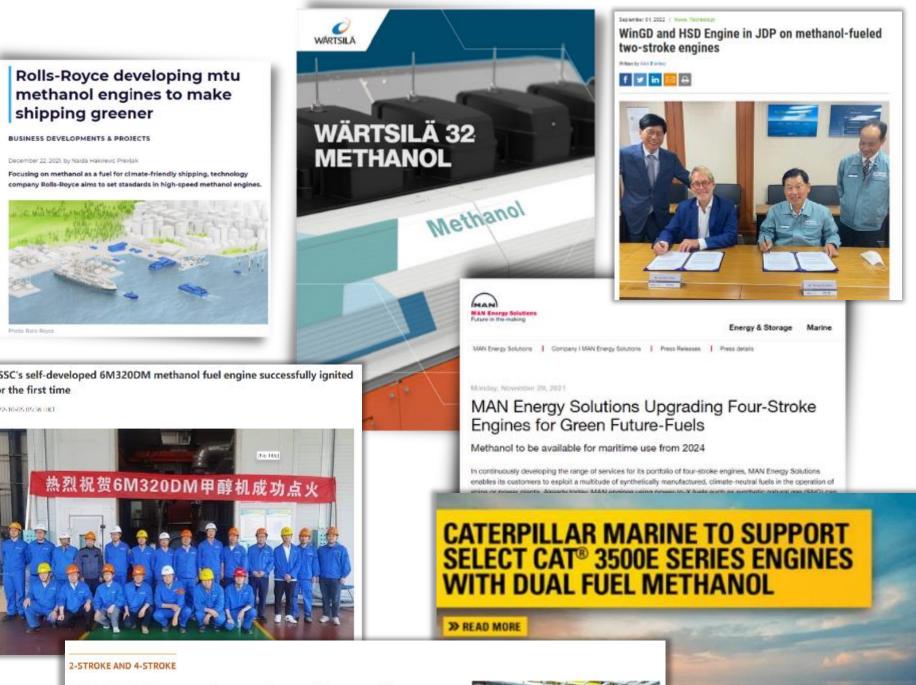
Engines Available and More Coming METH



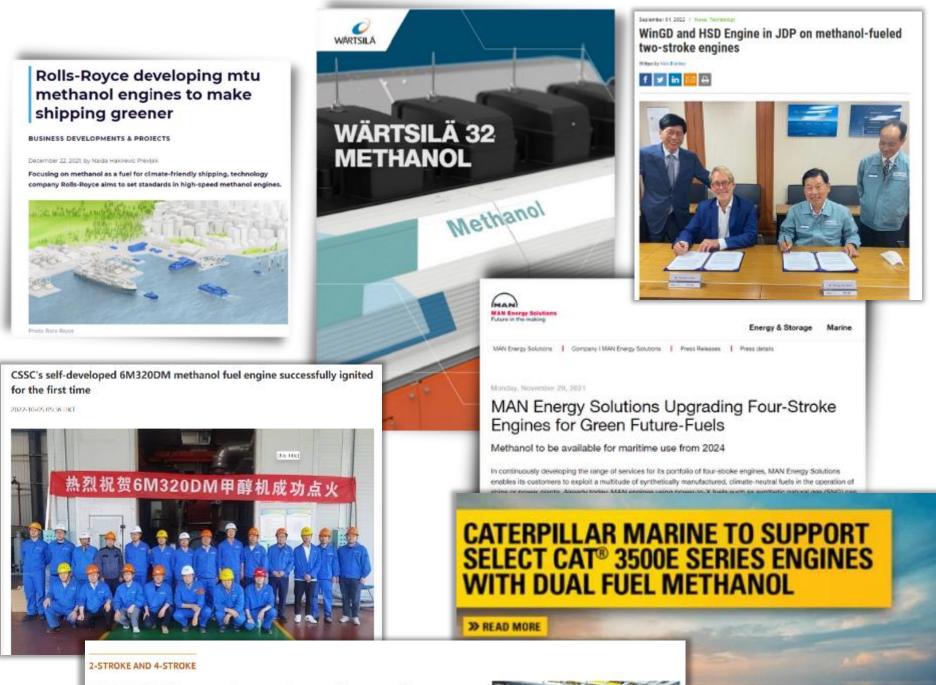
Since 2016, MAN has received orders for 110 large, two-stroke methanol engines, with 24 already in operation in chemical tankers operated by MI members. Another 100+ engine orders on the way!!!

shipping greener

December 22, 2021, by Naida Hakirevic Prevlak



for the first time 2022.10.25.05.16



HHI-EMD methanol engine gains type approval

9/10/2022

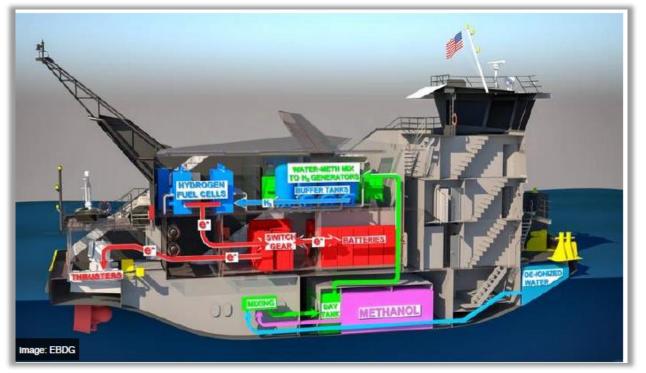
Hyundai Heavy Industries - Engine & Machinery Division's new methanol dual fuel HiMSEN engine has completed type approval testing with seven class societies including KR, ABS and DNV.



Source: HHI-EMD

Maritime Partners/E1 Marine





- operations.
- constrains a vessel's range and functionality.

• The world's first methanol-fueled towboat is set to join the fleet of Metairie, La., based Maritime Partners LLC and become available for charter in 2023 to meet the pressing demand for sustainable towboat

• The vessel, the M/V Hydrogen One, will be IMO 2030 compliant, meet the USCG's Subchapter M requirements, and have an operational range of 550 miles before refueling. It is being developed by Maritime Partners in cooperation with Elliott Bay Design Group, e1 Marine, and ABB.

• Decarbonizing the towboat sector poses substantial challenges, particularly due to towboats' inherent size, space, and weight limitations. Batteries are only suitable for boats that operate on fixed routes and can recharge daily, and a towboat's limited storage capacity restricts the use of pressurized or cryogenically stored gases as fuels. There are also very few dockside facilities to load such marine fuels, which severely

• The ship has been designed by Elliott Bay Design Group using proven, efficient technology throughout, from ABB's electrical power distribution and automation to e1 Marine's methanol-to-hydrogen fuel cell.

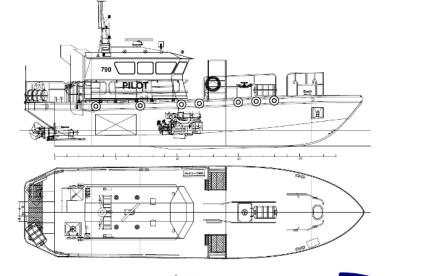


CoMeBust – Methanol Pilot

Fordonsstrategisk Forskning och Innovation

CoMeBust-Me

CONVERSION METHODS FOR COMBUSTION OF METHANOL











PROJECT PARTNERS PROJECT MAIN TASKS

ScandiNAOS AB

- To provide ship design
- To provide Dual-fuel kits

Siöfartsverket

- Ship owner & operator
- To convert the ship to methanol operation

Chalmers

To employ one Post doc. Dedicated for applied dual fuel research

Swedish Energy Agency

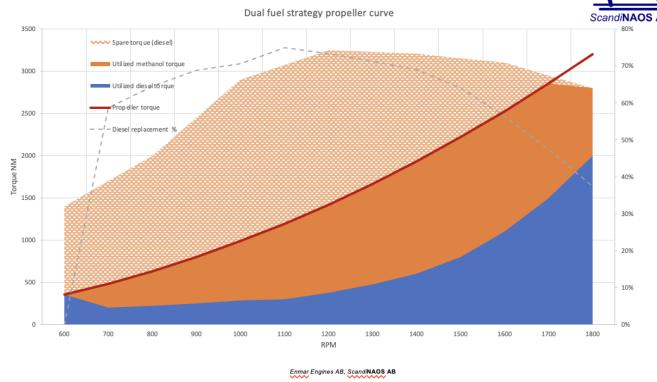
To cover 50% of project costs

Industry partner (Methanol institute and Proman AG) To fund the project with approx. €200.000 cash.

TOTAL Project budget 8.6MSEK = €850.000

Methods to Reach High Diesel Displacement Cooler combustion air

- EGR
- De-rate
- Lower compression ratio



www.methanol.org/join-us



Engine conversion

- ScandiNAOS: Dual fuel kit 50-85% Diesel replacement
- Suitable engine for Sjöfartsverket
- Kit is Generic for any diesel engine 200-1000kW
- IMO Tier III (Emission approval)

Ship conversion

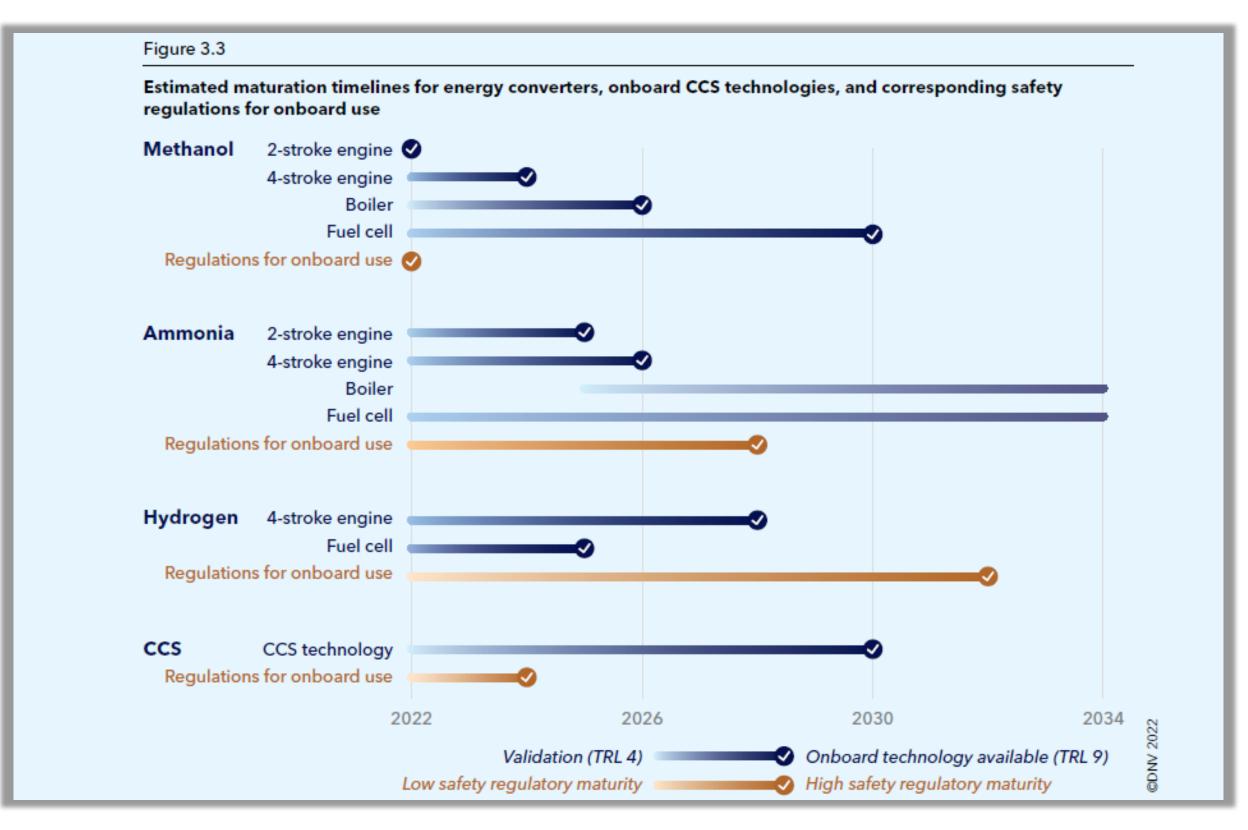
- Tanks
- Ventilation
- Safety system

Research

· Chalmers university to employ one dedicated post doc researched supporting methanol engine development

in

Technology Readiness

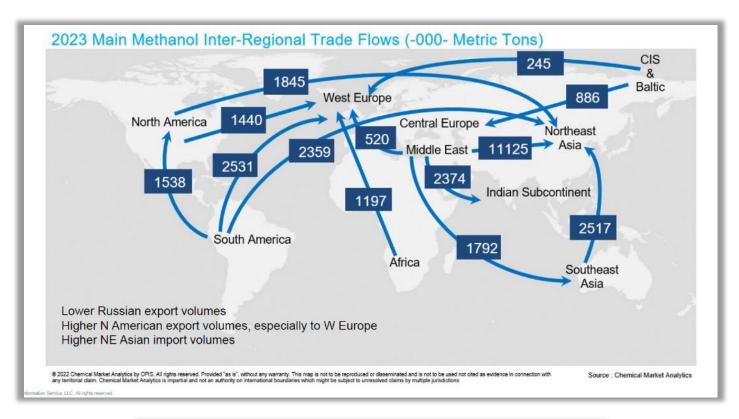


https://www.dnv.com/maritime/publications/maritime-forecast-2022/index.html

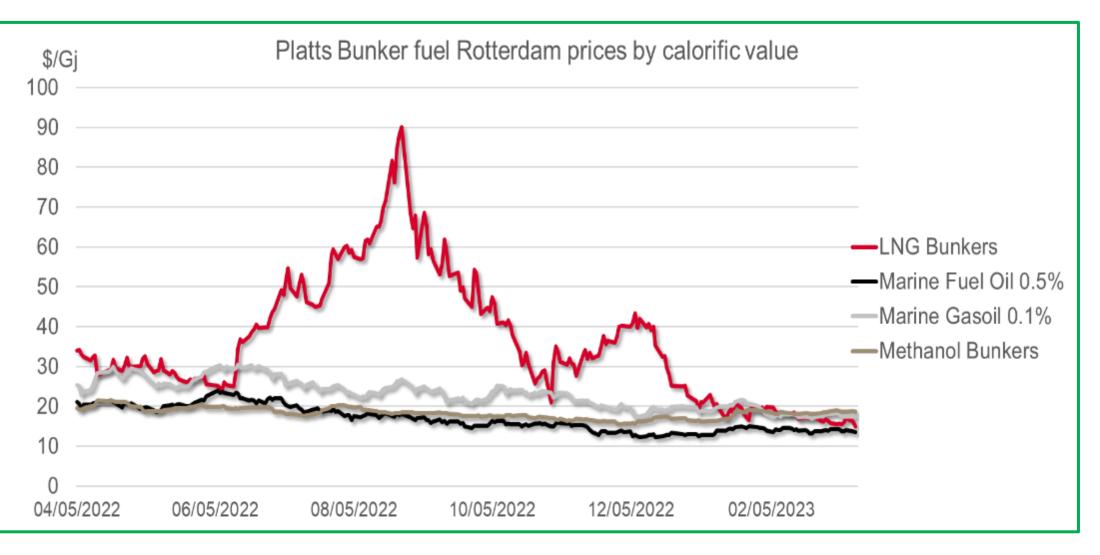




Available and Affordable











Friday 26 May S&P Methanol **Rotterdam Methanol = \$290/tonne** Ship and Bunker **Rotterdam VLSFO = \$534/tonne Rotterdam MGO = \$675/tonne**



Easily Bunkered









Methanol Bunker Vessel Planned for Northern Europe



Vingaren delivered in late 2020 expanded the company's Northern European bunkering oeprat (OljOla) PUBLISHED NOV 9, 2022 7:06 PM BY THE MARITIME EXECUTIVE





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Global Energy Group orders first methanol bunkering tanker for Singapore

Japanese newbuilding could pave the way to a new generation of versatile bunkering tankers

3 November 2022 5 41 GMT UPD47ED 3 November 2022 8 47 GMT By Jonashan Boonzaler 🛕 in Singapore

First dual-fuel methanol bunker barge headed for Rotterdam

by Mariska Buitendijk | Feb 3, 2023 | Emissions; Energy transition, Inland navigation, Marine fuels, News, Ports, Shipping

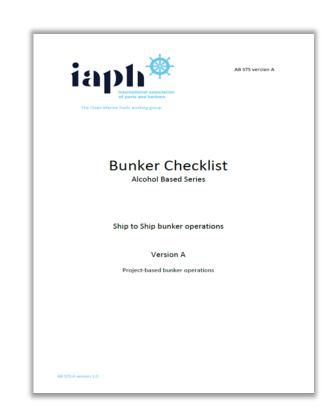


OCI and Unibarge have joined forces to develop Europe's first dual-fuelled green methanol bunker barge, driving cleaner shipping. The vessel will be deployed at the Port of Rotterdam in 2024.



Bunker & Safe Handling Guidelines

- Bunker guidelines have been released by International Association of Ports and Harbors, Lloyd's Register and EU CEN
- Guidelines cover:
 - Truck-to-Ship bunkering
 - Shore-to-Ship bunkering
 - Ship-to-Ship bunkering
- Additional guidelines being developed by leading ports including Port of Rotterdam and Port of Singapore
- FASTWATER.eu project has released report on methanol supply, bunkering and infrastructure
- MI prepared Methanol Safe Handing and Safe Berthing Technical Bulletin and comprehensive Methanol Safe Handling Manual









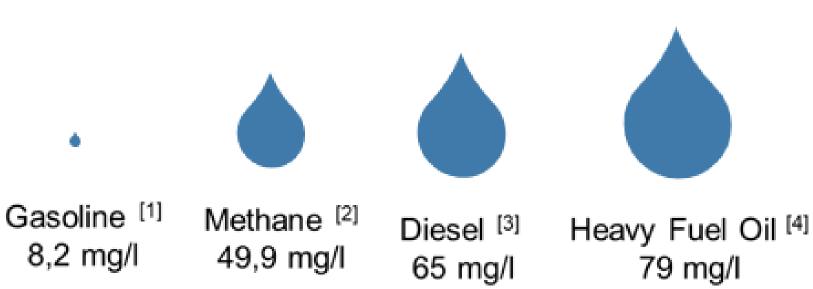




Marine Spills Still Happen....

Methanol [5] 15,400 mg/l

- Methanol is a more environmentallybenign fuel in marine environments
- In a waterbody, nearly 200 times more methanol is needed to kill half the number of fish than marine heavy fuel oil



Sources:

^[1] Petrobras/Statoil ASA, Safety Data Sheet, ECHA registration dossier Gasoline ^[2] ECHA, European Chemicals Agency, registration dossier Methane ^[3] ECHA, European Chemical Agency, registration dossier Diesel [4] GKG/ A/S Dansk Shell, Safety Data Sheet [5] ECHA, European Chemical Agency, registration dossier Methanol

^[6] ECHA, European Chemical Agency, registration dossier Ammonia



LC 50: Lethal Dose: Fish



Ammonia^[6] 0.068 mg/l





Crew Training

GREEN MARINE

- Denmark-based company has finalized a specialist training programme for crews onboard methanol dual-fuel vessels, supplementing baseline regulatory training requirements with practical, experience-based learning.
- The crew training programme was created based on practical knowledge gathered over a decade of experience working on Methanol dual fuel vessels with services from design consultancy to newbuilding construction supervision, technical management and operations.
- The curriculum, which can be delivered onboard, in a classroom or online, was developed to address the knowledge gaps between theoretical regulation and practical experience in the use of Methanol as marine fuel. GREEN MARINE is able to supplement regulatory baselines with real life experiences based on operational experience, emergency troubleshooting and the application of historical data.

"Our methanol specialists are captains and chief engineers with first-hand knowledge of working with Methanol as a fuel and how to ensure these dual fuel ships operate safely," said Morten Jacobsen, CEO of GREEN MARINE. "Theoretical knowledge is little use in real life situations when you need to know what to do; we bridge that gap and provide practical knowledge to support crews in adopting this methanol dual fuel technology."

- specific.

•

•

- methanol working group).







Working with Thome Group Singapore/Philippines/India, where they maintain their largest hubs in Asia, a methanol crew training platform is being created as senior trainers, classroom and onsite facilities are available as well as appropriate government networks for certification.

Thome has already started on this work and have the basic SOLAS/IGF/STCE requirement for the Basic and Advanced IGF trainings already in hand. So, the task Thome completed is to make it methanol

Two pilots successfully completed by March and now looking at a 'train the trainer' approach with quite a bit of external demand already.



IBIA hosts a series of paid bunkering course work offered on-line and inperson with methanol now being addressed.

IBIA is currently compiling comprehensive knowledge for certified course planning through dedicated working groups (MI is represented in the

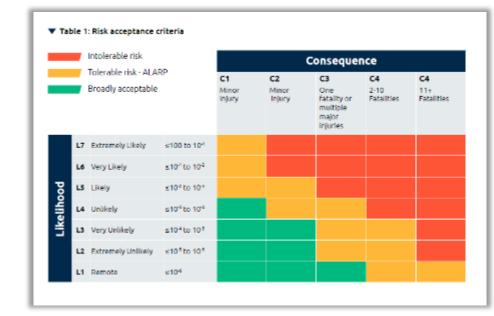
Planning to produce a course module on methanol.





Safety Assessment

- June 2022: *Together in Safety*, a non-regulatory shipping industry consortium initiated the *"Future*" Fuels Risk Assessment," a cross-industry study to evaluate the potential operational risks of LNG, methanol, hydrogen and ammonia.
- The study, which involved a series of hazard • identifications (HAZID) workshops across a set of operational scenarios, found of the four fuels reviewed, methanol poses the least overall risk, followed by LNG, hydrogen and ammonia.
- Methanol scored the lowest risk ratings within navigation-related scenarios, as well as in scenarios related to ship operations.
- Methanol also scored the lowest risk ranking in the external event scenario of hull breach from ship collision.
- The study identified some 'intolerable' risks associated with ammonia that need to be resolved before it can be used at scale as a bunker fuel.



Bud Darr, Executive Vice President, Maritime Policy, MSC Group: "Without the safety issues being thoroughly identified and properly addressed, we will not reach the end state we need. Safety and net zero GHG operations must go hand-in-hand in a world powered by future fuels at sea."



https://togetherinsafety.info

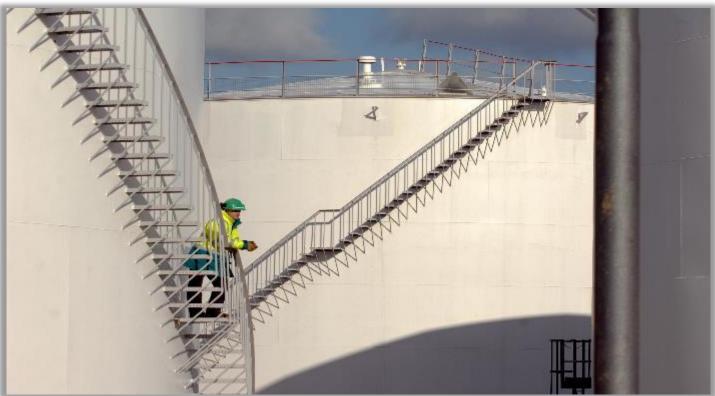


		▼ Table 2: indicative	comparison of HAZID risk rankings				
		intoierable		_	Broadly acco	epiteble	
		_					
iode	What If Questions	Causes	Consequences	LNG	HB	Ammonia	Hetherol
. Newlgation	What if there is loss of	1. Propulsion failure	1. Grounding	C14.4	CILA	C14.4	CH4
	manceuvrability at sea?		2. Collition	CHLA	CHLA	CINA	сни
			3. Bulld-up of tank pressure	C1-L5	CHLS	сна	CHLI
			4. Excess motions	C1-L5	CHAS	CHLS	CHI
	What if there are excessive	1. Loss of fin stabilitiers	1. Excess motions	C1-L5	CIAS	CHS	CHI
	motions at seal What if there is a black-	1. Engine / generator failures	1. Soli-off management effected that	01-02	CH42	GL2	CHI
	out at sea?		could lead to build-up in tank pressure				
	What if an excessive trim / list develops at sea or in port?	1. Loading/Ballasting error 2. Grounding	1. Rotential for get pocket formation 1. Large heel /trim angles that could lead	CH42 CH42	CH42 CH42	042 0543	CH-1 CH-1
	para -		to liquid fuel coming from vent mest				
		 Collision leading to hull breach 	 Large heel / trim angles that could lead to liquid fuel coming from vent mast 	сна	сна	ദ്ധ	CH1
	What if there is a requirement for bug	1. Fuel/Bunker /Supply up lift	1. Potential source of ignition	CH2	au	CHU	CH2
	support / 3rd party vessel attendance at		 Demage to pipe work (hard landing /hard contact by bug) 	C1+12	CH42	CH2	CHIS
	sea or in port?		3. Potential of exposure to taxic fumes	•	-	CH2	•
	What if there is a ship grounding in way of the future fuel banks and system?	1. Propulsion/Steering gear / Human failure	1. Tank breach	C5-L1	CSL1	C54.1	а 0
	What if the vessel needs to be abandoned?	 Loss of LNG tank pressure control/LNG tank breach /Loss of propulsion in high sees that pose risk to crew 	1. Liquid / vapour release / Tank pressure build up	C14.1	сна	C14,1	CHLI
External	What if there is a ship	1. Hull breach	1. Loss of containment	CS-L1	CS-L1	CS-L1	<u>a-a</u>
events	collision in way of the fuel tanks?		2. Build-up of tank pressure	C1-L2	C1-12	CH2	
			3. Potential ignition sources in hazardous	CH2	CH2	CH2	CH2
	Potential of ignition	1. OI spill/pipe breach /vehicle	areas (from colliding vessel) 1. Build-up of tank pressure	C1-12	Q-U	CHQ	CHU
Ship	What if cargo operations	fire / lightning strike / etc. 1. Operational requirements	1. Damage to equipment / Vent mast	C1-L5	C1-L5	CHIS	CHA
operations other than bunkering	are required in way of the future fuel tanks and system components?						
		2. Crane reach	 inadvertant ignition source in hezerdous area 		CH4		
	What if there is a crew change?	1. Operational requirements	 Potential for un/under-informed personnel taking over control 	C1-L1	C1+U1	CHU1	CHU
	What if there is a completely new crew after vessel handown?	1. Crew unfamiliar with the vestel	1. Potential for un/under-informed personnel taking over control	CI-LS	G-15	Q4.5	CH12
	What if onboard access is required by personnel not managed by the ship's operator?	 Electronic equipment carried inedvertently in hazerdous areas 	1. Potential source of ignition	Q-14	C2-14	Q-14	au.
		Persons inadvertantly being exposed to toxic atmosphere	1. Tosic exposure			он	au
. Deskering	What if there is a misalignment of the	1. Maaring Control	1. Tension on hoses and couplings, manifolds	C144	C1-L4	C2-L4	сна
	bunkering stations?	2. Mooring line tension	1. Tension on hoses and couplings	C144	C1-L4	Q-14	сна
	What if there are exceptive motions?	1. Passing ships / weather	1. Tension on hoses and couplings	C144	C1-L4	C2-L4	сна
	execute motionar	2. Asymmetric filling of tanks	1. Heel angles exceeding limits for	C144	C1-L4	Q-14	сна
	What if there is a loss of	1. Rilling rate	bunkering 1. Leekage / Overfilling	aa	a a	cs-ca	G42
	control?	2. incorrect level readings	1. Leskage / Overfilling	aa	aa	cs-ca	Q42
		3. BOG management	1. Venting	CING	сна	CH2	
		4. Roll over	1. Venting	CI-LA	CI42		
	What if there is a leak /	1. Overfilling	1. Loss of containment	au	au	CS-L3	Q-12
	loss of containment?	2. Joints leakages					
			1. Loss of containment	au	<u>au</u>	au au	C2+L2
		3. incompatible flange types	1. Damage to equipment / Vent mast	au	au	a-u	G-12
		 insufficient pre-cooling of bunkering lines 	1. Damage to equipment / Vent mast	ava	ak2	Q-12	
Property Con, second monitories	What if there is a loss of control?	1. Power outages 2. Sensor and system failures	1. Automated shut-down 1. Automated shut-down	C14.4 C14.4	стни стни	стна стна	CH1 CH1
Lad of the	What if the veget is	1. Vessel age	1. Potential for residual gas in tank	CH2	C641	CH2	CHI2
	scrapped?						

Togethe In Safety

Methanol Supply





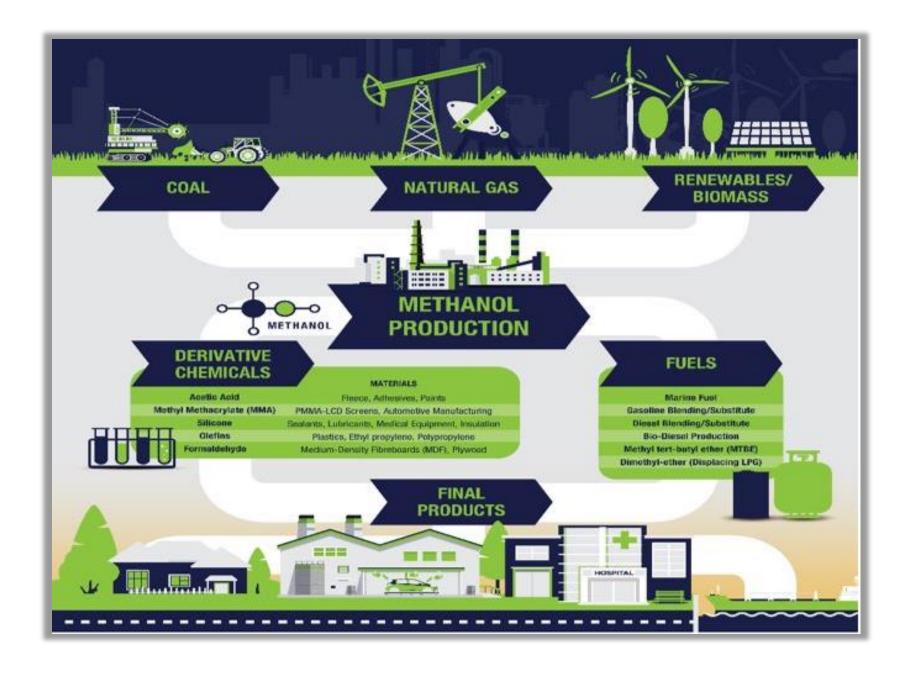








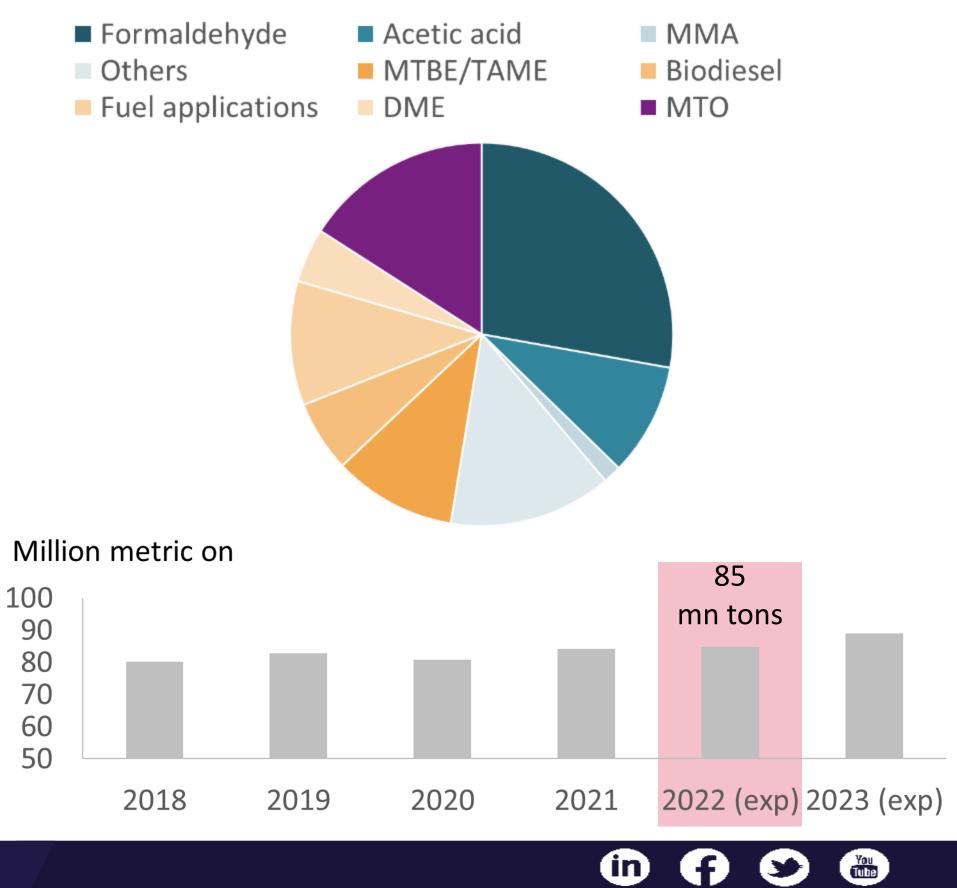
Essential Methanol



Source: S&P Commodity Insights

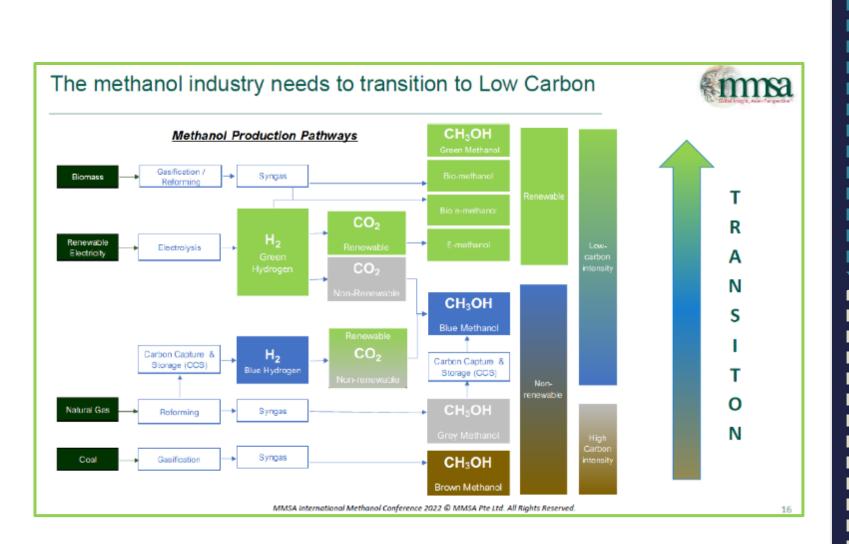
Others





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Low Carbon and Net Carbon-Neutral



E-Methanol

- - etc.)

Bio-methanol

- fuel

Feedstocks: green hydrogen and captured CO₂ Green hydrogen produced from the electrolysis of water with renewable energy (e.g. solar, wind, geothermal

 CO_2 from industrial flue gas (e.g. steel, cement, ethanol), biogenic sources, or direct air capture E-methanol is a very-low to net carbon-neutral fuel

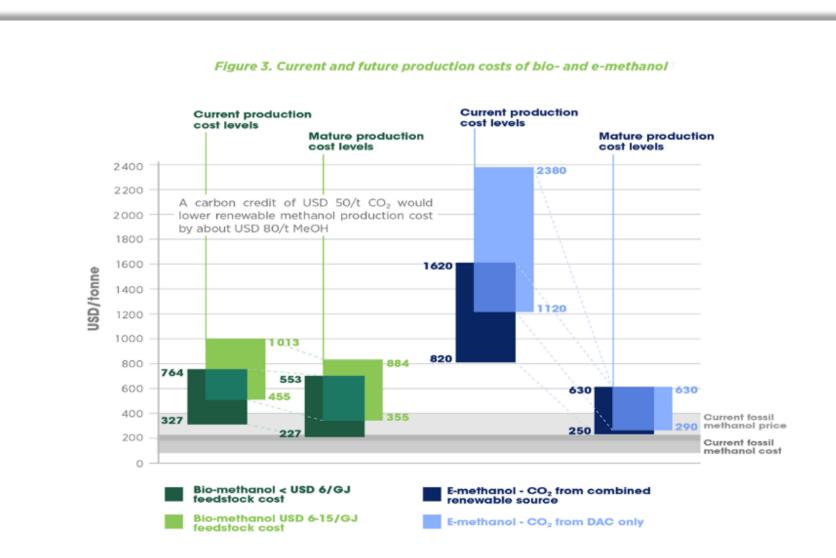
Feedstocks: Municipal Solid Waste (MSW), Agricultural Waste, Black Liquor, Bio-Methane from wastewater treatment, landfills, or animal husbandry Feedstocks can be gasified or anaerobically digested to produce syngas used in methanol production Avoided emissions from landfills, incinerators, or dairy farms potentially allow bio-methanol to be a net carbon-negative



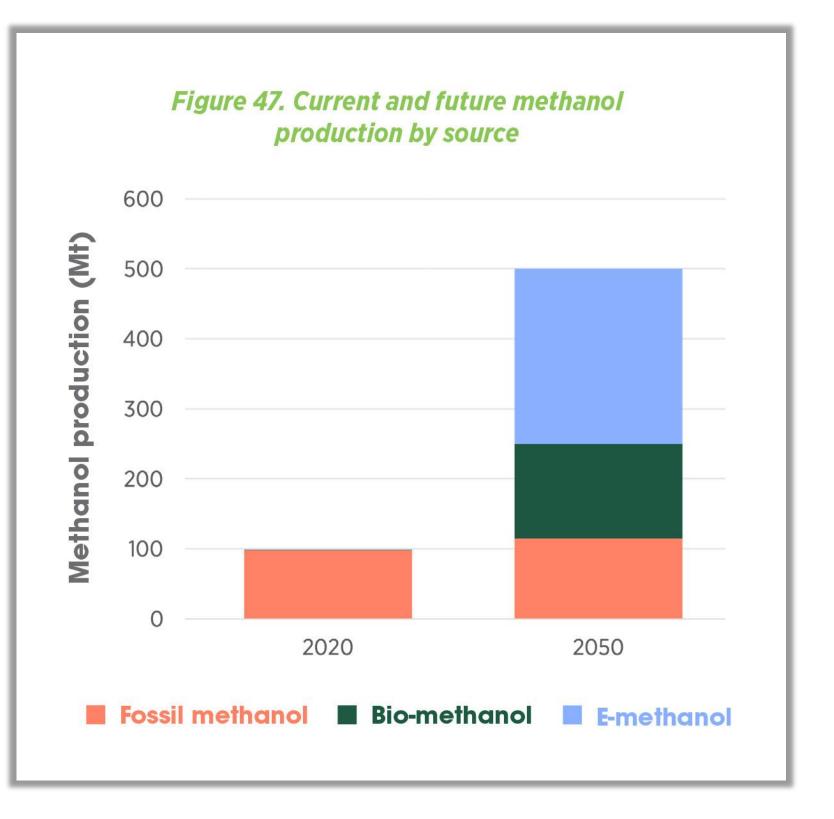
Renewable Methanol



www.methanol.org/renewable/



Notes: MeOH = methanol. Costs do not incorporate any carbon credit that might be available. Current fossil methanol cost and price are from coal and natural gas feedstock in 2020. Exchange rate used in this figure is USD 1 = EUR 0.9.

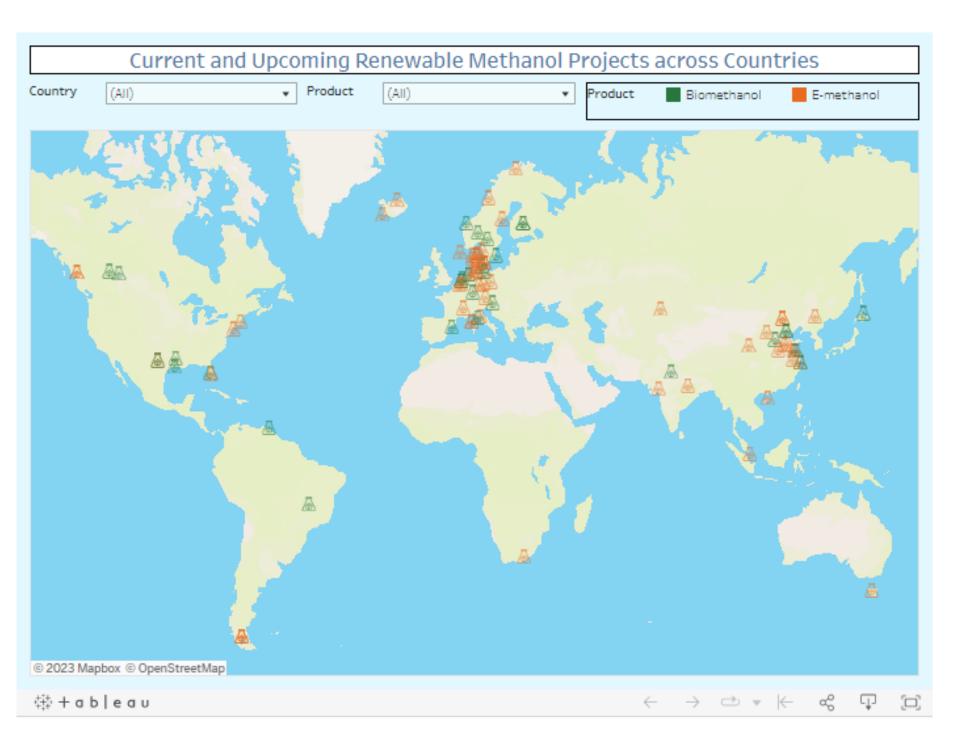






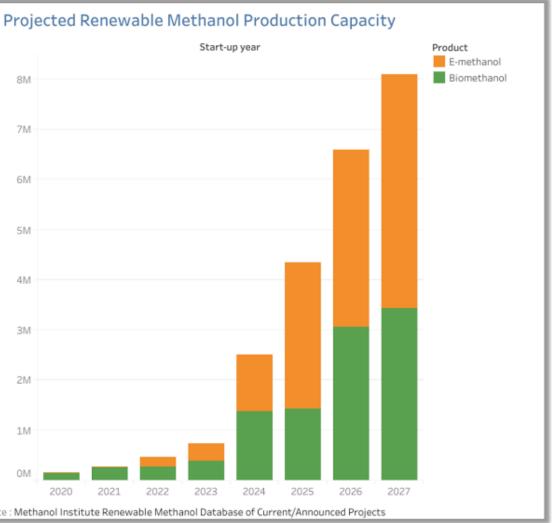
Renewable Methanol Tidal Wave

www.methanol.org/renewable/



"With 80 renewable methanol projects already" announced, we are seeing clear signs of an incoming wave of bio-methanol and e-methanol production" **Gregory Dolan, CEO, Methanol Institute**

https://www.einpresswire.com/article/594328267/methanol-institute-sees-renewable-methanol-production-growth





Increasing Scale – Bigger Players

- Increasing scale: To date, e-methanol and biomethanol plants have been in range of 4,000-10,000 tons/year, and we are now seeing announced plants with planned capacity of 50,000, 100,000, 250,000 tons/year
- Expanding from project developers like Carbon Recycling International, Enerkem, Liquid Wind and Gidara, we are seeing major utilities like European Energy, Orsted, Iberdola, SunGas Renewables, and Engie
- We are also seeing interest in methanol from oil/gas majors including new MI members Aramco, BP, ENI/Ecofuel, TotalEngines as well as Chevron, ExxonMobil, and Sinopec







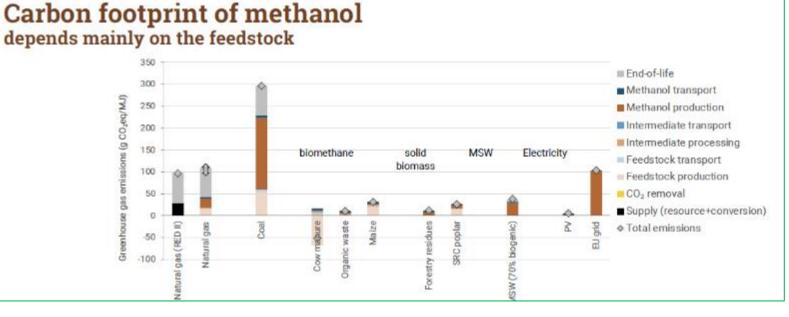




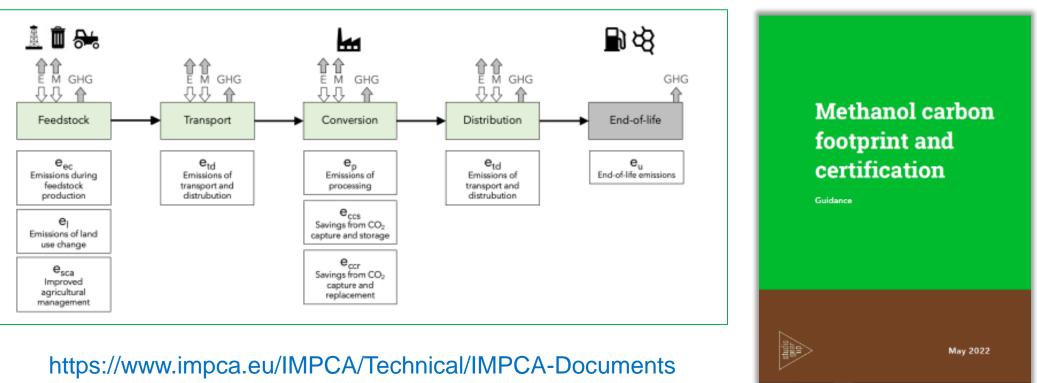


Carbon Intensity Accounting

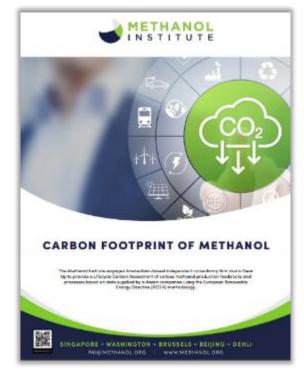
- In January, MI released a report from • Amsterdam-based consulting firm studio Gear Up on "Carbon Footprint of Methanol"
- Depending on feedstock and production • process methanol's carbon footprint can be reduced by 65-90%
- In May, International Methanol Producers • and Consumers Association working with sGU released a "backpack" calculator can help determine the carbon footprint of methanol depending on feedstock, conversion technologies, and the fate as either fuel or chemical
- Call to Action: MI and IMPCA working together assist the methanol industry in developing a common platform for carbon intensity accounting













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