

# THE GLOBAL TRADE ASSOCIATION **FOR THE** METHANOL INDUSTRY

2 Her

MEMBERSHIP



Methanol Institute's Vision and Mission

As the global trade association for the methanol industry, Methanol Institute (MI) represents the world's leading methanol producers, distributors, and technology providers. The mission of MI is to serve and provide cost-effective value to its membership by:



**PROTECTING** 2. SERVING 1. EXISTING MARKETS

AS THE **VOICE OF** THE GLOBAL

METHANOL

INDUSTRY



**3. PROMOTING** THE **GROWTH OF** EMERGING ENERGY MARKETS

# **METHANOL** INSTITUTE MISSION:

#### PROTECTING EXISTING MARKETS

Meeting Regulatory Challenges and Driving Policy Opportunities

Promoting Best Practices Across the Global Distribution Chain

Preventing Product Misuse

#### SERVING AS THE VOICE OF THE GLOBAL METHANOL INDUSTRY

Supporting Members During Periods of Change and Amplifying Member Messaging

Building Global Stakeholder Networks

Expanding Social Media Presence and Use of Digital Communications/Marketing

#### **PROMOTING THE GROWTH OF** EMERGING ENERGY MARKETS

Ensuring the Methanol Industry Maintains Momentum in Key **Market Applications** 

Marine Fuels

Gasoline and Diesel Substitute for **Road Transport** 

Heating/Power Applications: Cookstove, Industrial Boilers, Kilns, Gensets, Turbines

Low Carbon, Renewable and

Small-scale Methanol

# 2022 ACHIEVEMENTS

# GLOBAL FUEL BLENDING



- Global Stakeholder & Media Engagement to Promote the Use of Methanol as a Direct Fuel for Road Transport in Combustion Engines & Electric Platforms
- Target Key Potential New Markets for Methanol Fuel **Blending with Methanol** Promotion Campaigns
- Ensure a Supportive Public Policy Framework for Methanol Fuel Blending



- Heating

#### **PRODUCT STEWARDSHIP**



#### **BOOTLEG ALCOHOL POISONING**

- Expand Global Network on Illicit Alcohol Poisoning Prevention
- Education Through Social Media Campaigns
- Availability for Pharmaceutical and Medical Technology Solutions (IE; Fomepizole & Medical Test Strips)

# MARKET DEVELOPMENT

Develop Chinese Industry Standards for Methanol Industrial Boilers, Cookstoves, Kilns and Home

Dessiminate China Methanol Fuel Market Study

Promote Renewable Methanol and Small-Scale Methanol Technology Commercialization

Support Methanol Fuel Cell Commercial Introduction

Support Introduction of Methanol-to-Power

#### MARINE FUEL



- Encourage and Support Pilot Demonstrations of Methanol Marine Fuels in Multiple Markets
- Develop Methanol Maritime Technical Workshops
- Lead Social Media Campaigns in Support of Methanol as a Marine Fuel
- Provide Leadership for National/International **Regulations of Marine Sector** to Ădvocate for Methanol as an Alternative Fuel

#### SAFE HANDLING

- Disseminate Needs-Based Educational Materials for Customers Across the Global Distribution Chain
- Promote Best Practices for Methanol Handling in **Emerging Energy Applications**



Methanol Institute's Membership Tiers

TIER 2

TIER 3

TIER 4

By working together to spread the word about the importance of methanol and the work we do here, we can recruit more member companies to join us in our mission to see the advancement of methanol throughout the world!

TIER 1 MAJOR METHANOL PRODUCERS

**AFFILIATE MEMBERS (NON-PRODUCERS)** 

**METHANOL PRODUCERS** 

**ASSOCIATE MEMBERS** 

\$250,000/ YEAR

\$150,000/ YEAR

> \$62,000/ YEAR

#### Social Media Engagement

**Reciprocal Website Links** 

**TIER 1-4** 

Major Producers of Methanol (>1.5M MTPA)

Board Chairman, Vice

Chairman and Treasurer Standing Committee

**Chairmanship Potential** 

One Board Seat with Voting

TIER 1

Rights

TIER 2

Rights

TIER 3

TIER 4

Committees

Producers

**Board Secretary** 

Standing Committee Chairmanship Potential

Minimum Tier Level for

Standing Committee

**Chairmanship Potential** 

**Board of Directors Meeting** 

Participation (Non-Voting)

**Board** of Directors Meeting

Participation (Non-Voting)

Participation in Standing

**BENEFITS:** 

Two Board Seats with Voting

Industry "Match-Maker" Introductions



# LEADERSHIP STRUCTURE

TIER 1 EXECUTIVE COMMITTEE TIER 1 MEMBERS BOARD CHAIRMAN, VICE CHAIRMAN TREASURER

• Regular Engagement with Senior Staff

Budget Oversight

#### **HELP US GROW!**

NOTE: The MI Board approved a discretionary 10% dues discount for 2021 dues due to continuing pandemic.

TIER 1 & 2 BOARD OF DIRECTORS TIER 1\* & 2 MEMBERS \*TIER 1 MEMBERS: 2 BOARD SEATS

Voting MembersCommittee Leadership



### WWW.METHANOL.ORG/JOIN-US



#### METHANOL INSTITUTE STANDING COMMITTEES STRUCTURE

#### **OVERVIEW:**

The Methanol Institute (MI) maintains five standing committees: Global Fuel Blending; Marine Fuels; Market Development; Product Stewardship; and Policy. The activities of our committees are driven by member engagement. Each committee has member company representatives as their Chair and Vice Chair, assisted by a lead staff member. These committees have an average of 25-30 member company participants, many of whom bring relevant expertise to enhance and expand MI's reach. Given the global sweep of MI's endeavors, we also find it extremely valuable to have member participants from all corners of the world to ensure that we are targeting the right activities from market to market.

Committee work is built around specific engagement plans that identify priority objectives, on-going projects, resource needs, timelines and deliverables. Our committees effectively operate as a funnel for the leadership of the global methanol industry to identify and act on those key performance issues that will move the methanol market forward.

#### **STRUCTURE:**

To the right is a summary of the mission of each of the committees:

#### **GLOBAL FUEL BLENDING COMMITTEE:**

MI's Global Fuel Blending Committee (GFB) is charged with providing guidance and coordination for efforts to promote the use of methanol as a direct road transport fuel in markets across the world. Lessons learned in markets like China, Australia, Israel, Denmark, Sweden, and the United States, must be shared to address common technical hurdles to the expanded use of methanol as a transportation fuel. The GFBC works to understand these markets and address any research and demonstration needs that will help push methanol into the fuel pool. The Committee is also helping to inspire and coordinate fuel activities across global markets.

#### MARINE FUELS COMMITTEE:

MI's Marine Fuels Committee is charged with working with key stakeholders and member companies to both increase awareness and educate, as well as to promote the benefits and attributes of methanol as a cleaner marine fuel. Interest in methanol as a potential marine fuel is building globally, as an alternative to traditional HFO, diesel, LNG, ammonia or hydrogen. Environmental pressure, technical challenges and economics are key drivers in the quest for cleaner marine fuels. The MFC manages MI's engagement in marine fuel pilot projects, bunkering, safety guidance, and techno-economic assessments.

#### **MARKET DEVELOPMENT COMMITTEE:**

MI's Market Development Committee (MDC) is responsible for helping in the development of methanol applications in a number of emerging markets. From fostering emerging renewable methanol technology companies to promoting the use of methanol as a vital energy solution, the MDC is focused on augmenting methanol markets around the globe. The Committee oversees issues related to the use of methanol in industrial boilers, cook stoves and glass/ceramic kilns, gensets, home heating, and the commercialization of fuel cell technologies.

#### **PRODUCT STEWARDSHIP COMMITTEE:**

MI's Product Stewardship Committee (PSC) is responsible for overseeing efforts to promote health and safety activities throughout the global supply chain. The Committee supervises the development of MI's critical Methanol Safe Handling Manual/Video and related documents that distribute best practice and safety information to producers, distributors, and consumers. The Committee has also developed a series of technical bulletins providing more in-depth guidance on key methanol safe handling issues. The PSC also addresses issues related to methanol health and safety that arise around the globe, including bootleg alcohol poisoning prevention.

#### **POLICY COMMITTEE:**

MI's Policy Committee (PC) coordinates and implements government relations programs aimed at expanding global methanol production and facilitating the use of methanol by the application of policy levers or regulatory frameworks. It serves as a forum within MI to identify emerging regulatory priorities and mobilize collective action to share the perspective of the global methanol industry. Through its efforts, the Policy Committee works to build relationships with policymakers and relevant stakeholders to carry into effect advocacy strategies and accumulate knowledge relevant to policy landscape methanol producers and users operate in. The Committee also serves to identify and elevate MI's activities pertaining to carbon lifecycle assessment and certification of GHG intensity and address regulatory challenges associated with methanol's role in the energy transition.

#### PARTICIPATION

contribute their experience and leadership. For their part, member companies consider the participation of their Ultimately, the success of MI's committees in achieving staff in MI's committees as a valuable career building their objectives is based on the expertise and sweat opportunity. Often, member companies link relevant equity derived from our membership. Employees of work responsibilities to MI committee assignments, all MI member companies (Tiers 1-4) are eligible to such as having staff involved in Health, Safety and the participate in the committee process. MI member Environment join the Product Stewardship Committee, companies are encouraged to identify participants Government Relations experts on the Policy Committee, for each of MI's standing committees, and in many or Business Development managers on the Market cases companies identify multiple participants that can Development Committee or the Marine Fuels Committee.







# **MILOCATIONS**

#### BRUSSELS: SINCE 2011

MATTHIAS OLAFSSON | CHIEF REPRESENTATIVE EUROPE molafsson@methanol.org

RAFIK AMMAR | MANAGER GOVERNMENT & PUBLIC AFFAIRS - EUROPE rammar@methanol.org

WASHINGTON, DC: SINCE 1989

GREG DOLAN CEO gdolan@methanol.org

LARRY NAVIN | SENIOR DIRECTOR GOVERNMENT & PUBLIC AFFAIRS Inavin@methanol.org

LONDON DOUGLAS | SOCIAL MEDIA & WEB MANAGER Idouglas@methanol.org

DELHI: SINCE 2020 PRAKRITI SETHI INDIA REP

psethi@methanol.org

**BEIJING: SINCE 2012** 

ZHAO KAI CHIEF CHINA REP kzhao@methanol.org

#### SINGAPORE: SINCE 2009

CHRIS CHATTERTON COO cchatterton@methanol.org

TIM CHAN MANAGER GOVERNMENT & PUBLIC AFFAIRS - ASIA PACIFIC/MIDDLE EAST tchan@methanol.ora

BELINDA PUN EXECUTIVE MANAGER bpun@methanol.org

# **MI CONTACTS & TEAM**



Joined MI in 1996 and held a variety of senior management positions within MI before being named CEO in 2013. 10 years as a press officer for the State of New York & 2 years as legislative assistant in the US Senate.

Extensive multi-lateral experience to include US-India Business Council, US Dept of Commerce Int'l Trade Administration. Prior to joining MI, Mr Navin also held roles with the Overseas Private Investment Corporation (OPIC) and the US Senate.



#### LONDON DOUGLAS

Joined MI in 2021 with a background in Branding, Social Media & Marketing.

S Ш S **BRUS** 

SINGAPOR



Former sales and marketing specialist at Carbon Recycling International, involved in sales, marketing, stakeholder relations and regulatory affairs in the Europoean market for renewable methanol. Background includes business development roles across different sectors as well as academic roles within the field of Political Science.



#### **CHRIS CHATTERTON**

Joined MI in 2015 with more than 20 years executive level experience in energy, oil & gas and petrochemicals. Led several successful energy and agriculture initial public offerings (IPOs) and cross-border private placements.

Joined MI full-time staff in 2018, after serving as an intern in 2016/2017. Has also worked for Singapore Ministry of Transport and GR firm Burson-Marsteller.



Joined MI in 2015 and serves concurrently as Director and project researcher at the Academic Board Office of the Centre for Global New Energy Strategy Studies (CGNESS) at Peking University, a position he has held for the last 8 years.





In his role for MI, Mr. Ammar will apply his expertise in the European legislative process to support the association's government relations strategy in Europe, leading stakeholder engagements to effectively share the perspectives of the methanol sector with policymakers.

Joined MI in 2018 after 17 years of experience as Executive Assistant and Administration Manager. Previously worked as office manager for Siemens Postal, Parcel & Airport Logistics.



Joined MI in 2020 with experience of supported UNESCO Secretariat and assisted in preparing Plan during 2016-2021.



# WEBSITE

## WORLD'S LEADING METHANOL INTERNET PORTAL



<u>www.methanol.org</u>

# SOCIAL MEDIA

## **METHANOL INSTITUTE + CEO SOCIAL MEDIA CHANNELS:**

## FACEBOOK

FOLLOW METHANOL INSTITUTE HERE

TWITTER

@METHANOLTODAY

@GDOLAN1



CEO GREG DOLAN

### **KEY GOALS:**

- Increasing MI's Brand Awareness
- Educating on Methanol as a Clean Fuel

- Amplifying Member Messaging
- Promoting Best Practices Across the Global Distribution Chain



YOUTUBE

**INFORMATIVE METHANOL VIDEOS** 

LINKEDIN

**BUSINESS PAGE** 

MAIN PAGE

CEO GREG DOLAN

## CLICK <u>LINKS</u> TO VIEW

# www.methanol.org

# f y D in

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