

Methanol: An Emerging Marine Fuel





Methanol Institute -- October 2021

Singapore | Washington | Brussels | Beijing | Delhi

Our History



- The Methanol Institute (MI) was established in 1989
- Three decades later, MI is recognized as the trade association for the global methanol industry
- We facilitate methanol's increased adoption from our Singapore headquarters and regional offices in Washington DC, Brussels, Beijing and Delhi





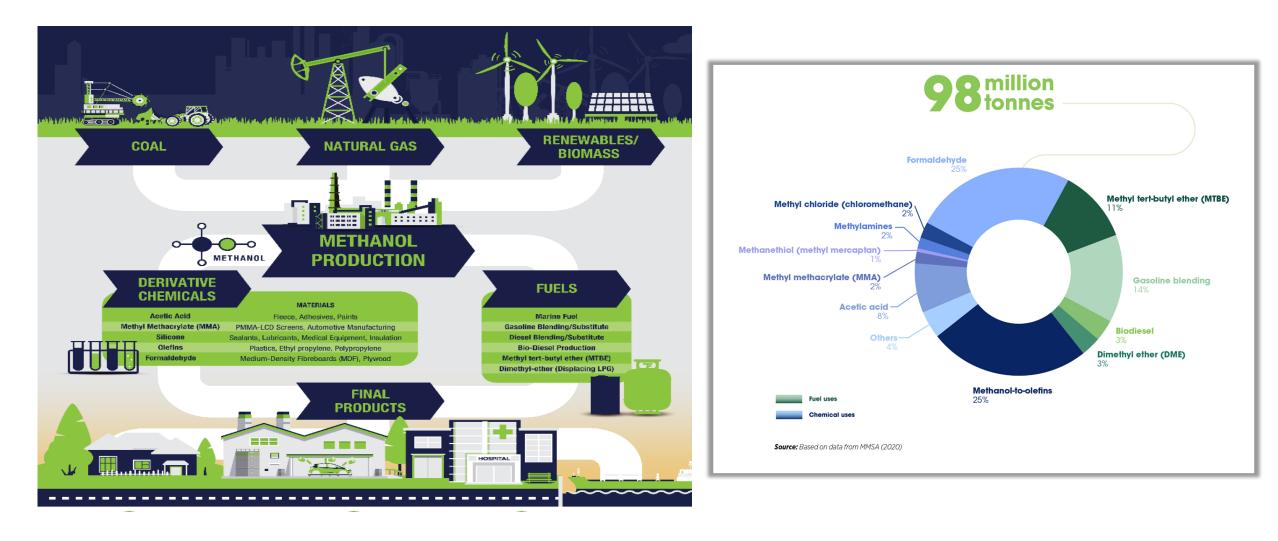
Members

METHANOL



Essential Methanol







www.methanol.org/join-us

Brown, Grey, Blue and Green

Figure 2. Principal methanol production routes CH₃OH **Biomass** reforming CO. H₂ Renewable Electrolysis electricity \mathbf{e} CH₃OH Η, Carbon capture CO and storage (CCS) CH₃OH Natural gas Reforming Syngas CH₃OH Coal Syngas

Renewable CO₂: from bio-origin and through direct air capture (DAC)

Non-renewable CO2: from fossil origin, industry

While there is not a standard colour code for the different types of methanol production processes; this illustration of various types of methanol according to feedstock and energy sources is an initial proposition that is meant to be a basis for further discussion with stakeholders

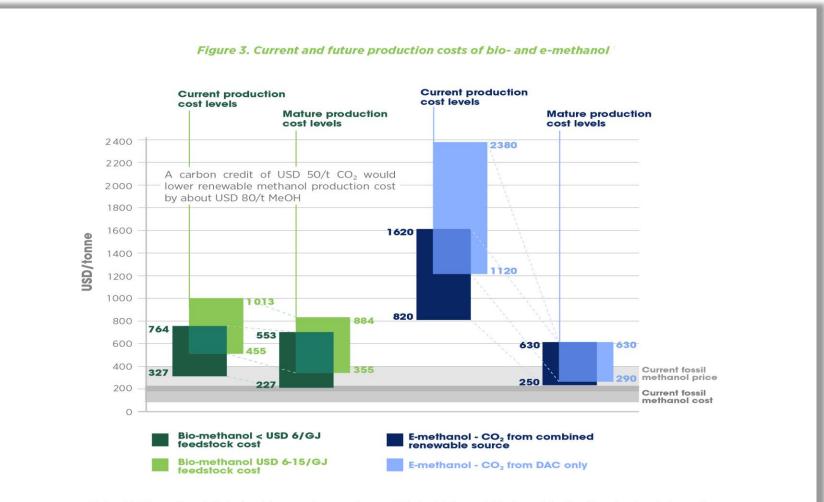


METHANOL

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Cost of Production



METHAN

INSTITUTE

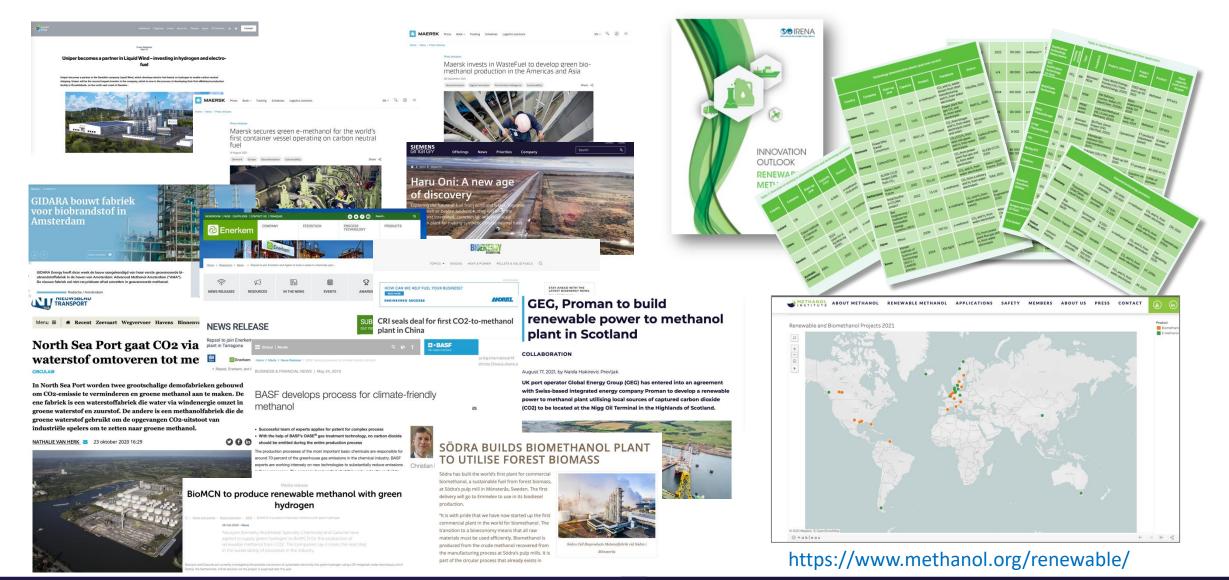
Notes: MeOH = methanol. Costs do not incorporate any carbon credit that might be available. Current fossil methanol cost and price are from coal and natural gas feedstock in 2020. Exchange rate used in this figure is USD 1 = EUR 0.9.



www.methanol.org/join-us

More & More Renewable Projects



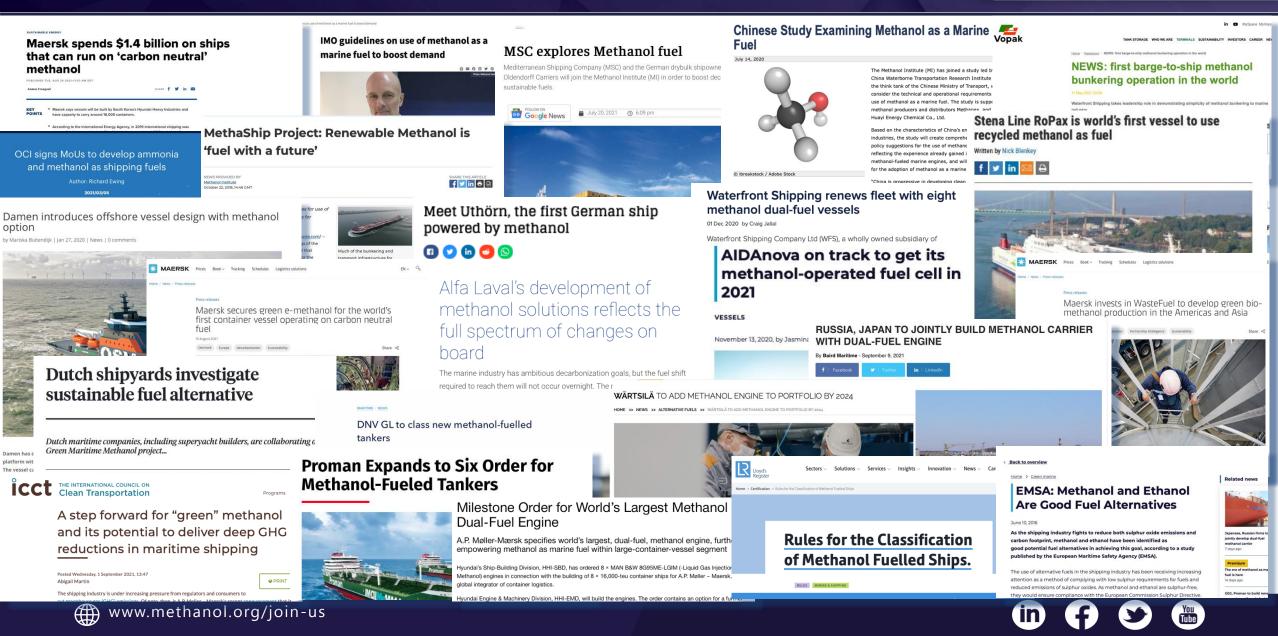




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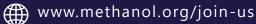
Methanol Making Headlines

METHANOL





What are the benefits of methanol as a marine fuel? How to handle in case of a fire? **Isn't methanol toxic?** Does methanol reduce carbon emissions? What do I need to do in case of a spill? Is there enough methanol available? How does methanol compare to other alternative fuels? Is methanol globally available? How much does methanol cost compared to fuel oil? Is methanol IMO Tier III compliant? How is methanol made? Where can I bunker methanol? What changes do I need to make to my vessel?



The Simplest of Alcohols

- Simple molecule rich in hydrogen, with only a single carbon bond
- Clear and colorless liquid at room temperature and ambient pressure
- Also known as "wood alcohol," methanol can be produced from a wide range of feedstocks

easy handling

lower

emissions

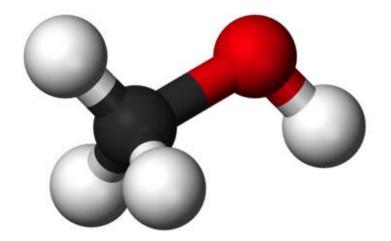
climate neutral

Formula: CH₃OH

Density: 0,792 g.cm⁻³

Molar mass: 32,04 g mol⁻¹

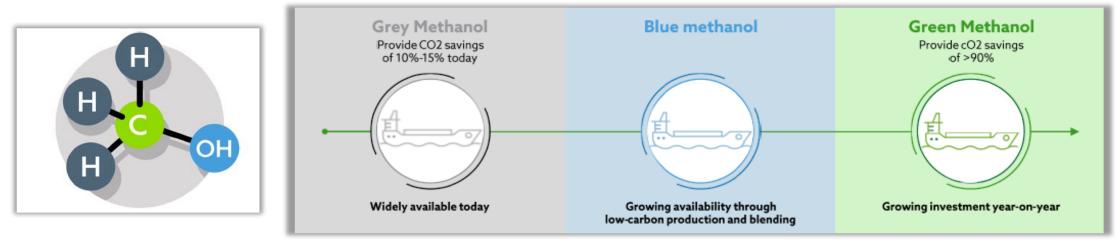
Appearance: colourless liquid





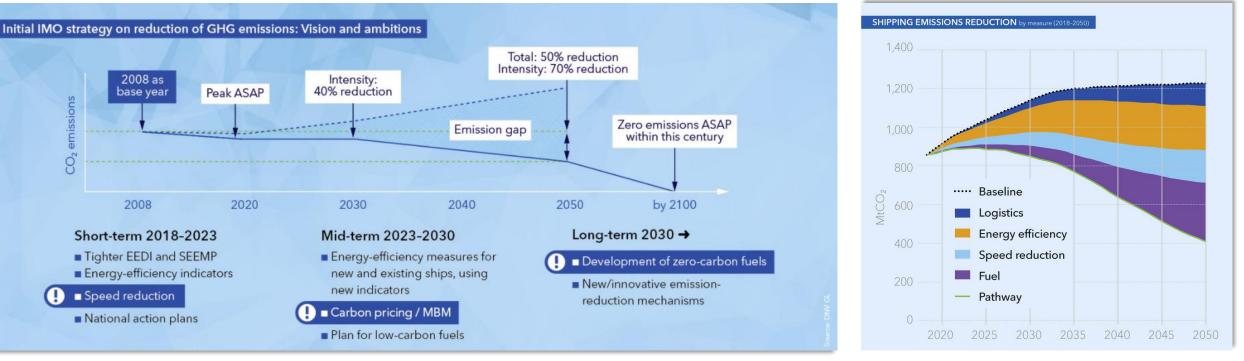
The Methanol Molecule

- Methanol molecule is the same energy and chemical characteristics no matter how it is produced
- Completely fungible from grey to blue to green facilitating blending with reduced carbon intensity as low carbon and net carbon neutral supply grows
- Immediate benefits in reducing SOx, NOx, and PM
- Methanol runs well in existing engines with few modifications and significantly lower CAPEX when compared with other available alternative fuels





IMO 2050 GHG "levels of ambition"



https://www.dnvgl.com/expert-story/maritime-impact/How-newbuilds-can-comply-with-IMOs-2030-CO2-reduction-targets.html

https://www.dnvgl.com/expert-story/maritime-impact/the-future-proof-ship.html

- 2023 will be a critical year for IMO in determining their mid-term and long-term strategy on reduction of GHG emissions
- Energy-efficiency, logistics and speed reductions dominate mid-term tools (2023-2030)
- Fuels play an increasing role over 2030-2050 timeframe in meeting IMO GHG ambitions

Maritime fuel Mix Sea Change

The maritime fuel mix – how will it look like in the future? World maritime subsector energy demand by carrier Units: EJ/yr Electricity Low carbon fuels Natural gas Oi 1980 1990 2000 2010 2020 2030 2040 2050 Natural gas includes LNG and LPG. Biomass includes advanced biodiesel and LBG. Historical data source: IEA WEB (2019) DNVIGL 4 DNV GL @ 15 October 2020

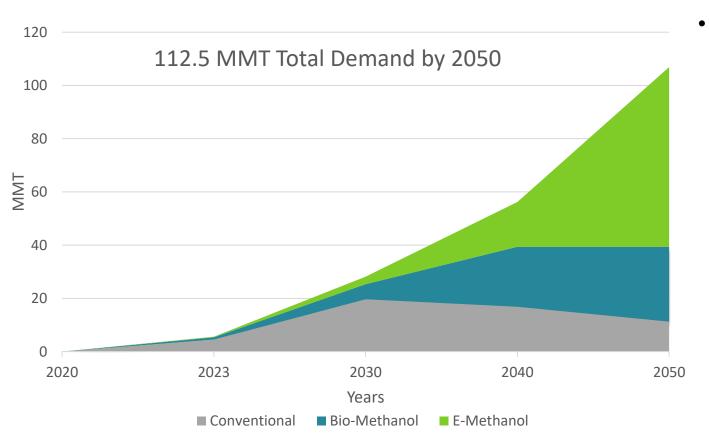
https://www.dnvgl.com/expert-story/maritime-impact/Prepare-for-adecarbonization-pathway.html

- DNV-GL 2050 Maritime Forecast assumes that a mixture improved utilization and of energy efficiencies. combined with a massive fuel decarbonization, will see IMO 2050 goal being met
- Shipping's fuel mix in 2050 will have switched from being almost entirely oil dominated today, to a mix dominated by low- and/or net carbon neutral fuels (60%) and natural gas (30%, mostly LNG)
- Fossil LNG gains a substantial share following the IMO ambitions. However, as regulations tighten in 2030 or 2040, depending on the decarbonization pathway, we see bio-LNG, e-LNG, bio-MGO and e-MGO used as drop-in fuel for existing ships, while bio-methanol, blue ammonia or e-ammonia are used for newbuilds and some retrofits
- In the Decarbonization by 2040 scenarios, instead of a transition via LNG, the fleet shifts directly to carbon-neutral methanol or ammonia, with bio-MGO and e-MGO as drop-in fuels for existing ships





What is Potential Methanol Prize?



Assumption: 25% 2050 demand = 2.25 EJ (per DNV) = 112.5 MMT methanol, see similar calculation for ammonia, <u>https://www.ammoniaenergy.org/articles/maritime-fuel-mix-could-be-25-ammonia-by-2050/</u>

- The ammonia industry recently looked at DNV forecast and assumed ammonia would represent 25% of the maritime fuel mix by 2050, and if we assume methanol has similar share, we can speculate on the role of conventional versus green methanol:
 - Conventional methanol dominates from 2020-2030, with initial volumes of biomethanol being blended.
 - From 2030-2040, conventional methanol begins to give way to increasing volumes of bio-methanol and e-methanol.
 - From 2040 onwards, e-methanol becomes one of the dominant marine fuels.
 - By 2050, methanol and ammonia each represent 25% of global bunker fuel, with methanol demand of 112.5 MMT/annual



Measuring Maritime Emissions

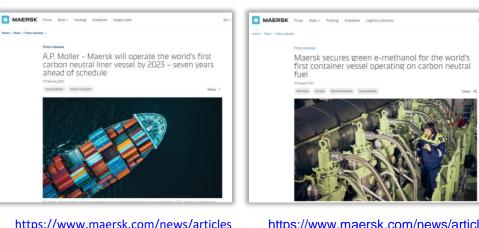
The Methanol Institute (MI) is calling on maritime policy-makers to adopt a 'well-to-wake' approach in GHG accounting of fuels to support the decarbonization of maritime transport. MI believes an approach that accounts for GHG emissions of the fuel's entire value chain is essential to stimulate the uptake of renewable fuels that can drive the maritime industry's energy transition.



https://www.methanol.org/marine/



Maersk: Methanol Game Changer



https://www.maersk.com/news/articles /2021/02/17/maersk-first-carbonneutral-liner-vessel-by-2023

https://www.maersk.com/news/articl es/2021/08/18/maersk-securesgreen-e-methanol

"The reason that we have gone for methanol on the first one is that it is the most mature from the technology perspective; we can get an engine that can burn it." Morten Bo Christiansen, head of decarbonization at Maersk

> "That means that if we end up finding exactly the right solution then there will be a big retrofit opportunity for us." Maersk CEO Soren Skou speaking during Maersk's on 10 February earnings call

- 21 Feb 2021: Maersk announces that the world's first carbon neutral container vessel by 2023 will operate on dual-fuel methanol
- Maersk has now ordered 2,100 TEU methanol duel-fueled feeder vessels from Korean shipyard
 - 19 Aug 2021: Maersk secures 10,000 tons green e-methanol from Reintegrate in Denmark, using biogenic CO2 and solar power
- 24 Aug 2021: "Maersk accelerates fleet decarbonization with 8 large ocean-going vessels to operate on carbon neutral methanol"
 - More than half of Maersk's 200 largest customers have carbon targets for their supply chains
 - 16,000 container (Twenty Foot Equivalent TEU) vessels
 - Delivery in 2024, option for 4 additional vessels in 2025
 - \$1.4 billion order each vessel \$175 million 10-15% more expensive
 - Each ship will require 35,000-40,000 tons of methanol annually

https://www.maersk.com/news/articles/2021/08/24/maersk-accelerates-fleet-decarbonisation

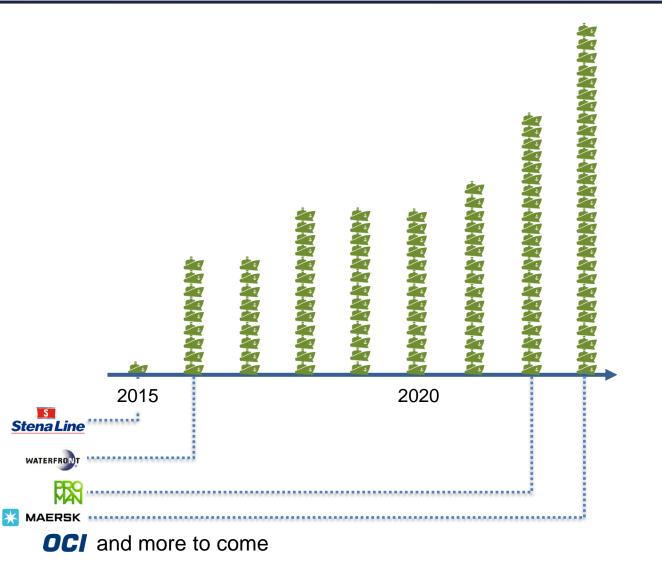


Methanol Fleet Growing Steadily

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Stories Geographies Top	cs Opinions & Analysis Special Reports Videos & Podcasts Live From Newsletter Advertise	
ne > Maritime News > Environme	ntal > Maersk bets big on methanol with eight 16,000 teu ship order at HHI	
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Environmental	16,000 teu ship order at HHI	5
Ballast Water		
C02		Photo: Maersk
Emissions		
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	AP Moller – Maersk is making a major commitment to methanol as future marin	e fuel with
ECENT NEWS	an order for eight 16,000 teu dual-fuel containerships at Hyundai Heavy Industr	
laersk acquiring cloud-bas ogistics start-up	Marcus Hand Aug 24, 2021	
P 15, 2021	When the eight 16,000 teu vessels are delivered from Q1 2024 they will enable to Maersk to offer ca	
	shipping to its customers on mainline ocean trades – a first for the industry sector. The contract wi	th HHI
	includes options for four additional vessels.	
	While many of Maersk's competitors are opting for LNG as a low carbon, bridging fuel option, the D	anish

While many of Maersk's competitors are opting for LNG as a low carbon, bridging fuel option, the Danish shipping company has taken the plunge to invest in carbon neutral based solutions from the outset.

Related: Maersk secures green e-methanol for world's first carbon neutral container ship



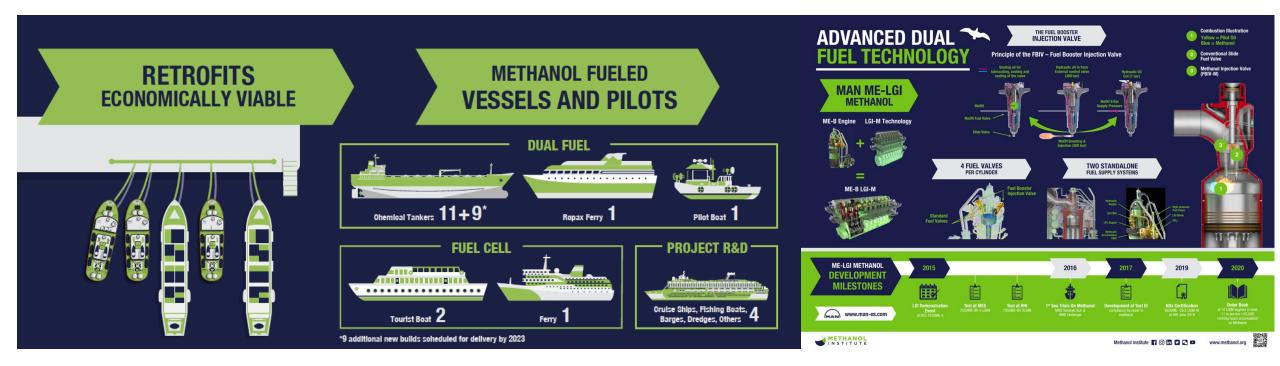




On the Water



Engines Mature & Available



100,000 Hours of Operations



More on the Way





- Denmark: Maersk orders one 2,100 teu methanol dual-fuel container ship, and 8 16,000 teu vessels with option for 4 additional methanol fueled ships
- Sweden/Switzerland: Proman Stena Bulk joint venture of shipowner Stena Bulk and Proman Shipping a subsidiary of methanol producer Proman – to build now six 50,000 dwt tankers with methanol dual-fuel engines first deliveries 2022
 - Netherlands: OCI NV, MAN, Eastern Pacific Shipping first methanol retrofit by 2023, newbuilds and retrofits
- United States: e1 Marine and Ardmore Shipping to deploy methanol-to-hydrogen generator and fuel cell system for propulsion and APU
- Netherlands: Damen Shipyards delivering first "methatug" to Port of Antwerp in 2022
- Netherlands: Damen Shipyards has developed new concept Offshore Support Vessel (OSV) to operate on methanol
- Netherlands: Van Oord has ordered self-elevating offshore installation vessel running on methanol
- Ukraine: Danube Shipping Company orders up to 33 river pushers using ABC 'hybrid' engines with methanol capability
- Japan: Sumitomo Heavy wins Approval in Principle from ClassNKK for methanol dual-fuel tanker
- Germany: Shipowner Liberty One has ordered new multipurpose (MPP) ship powered by methanol
- Germany: Shipowner SAL Heavy Lift to install FUELSAVE hydrogen/methanol injection system in 6 vessels
- Germany: Abeking & Rasmussen shipyard designing "green cruise" concept vessel using methanol fuel cells for hotel load and methanol propulsion engines
- Germany: AIDAnova will employ methanol fuel cells for propulsion under Pa-X-ell2 project
- Germany: Shipyard Fassmer has order from Alfred Wegener Institute to build methanol-powered research vessel UTHORN
- Germany: Port of Emden to receive new, methanol-powered harbor boat
- Canada: Naval architecture firm Robert Allan Ltd unveils methanol-fueled Raptor 2400 crew transfer vessel



Engines Offering Broadening





















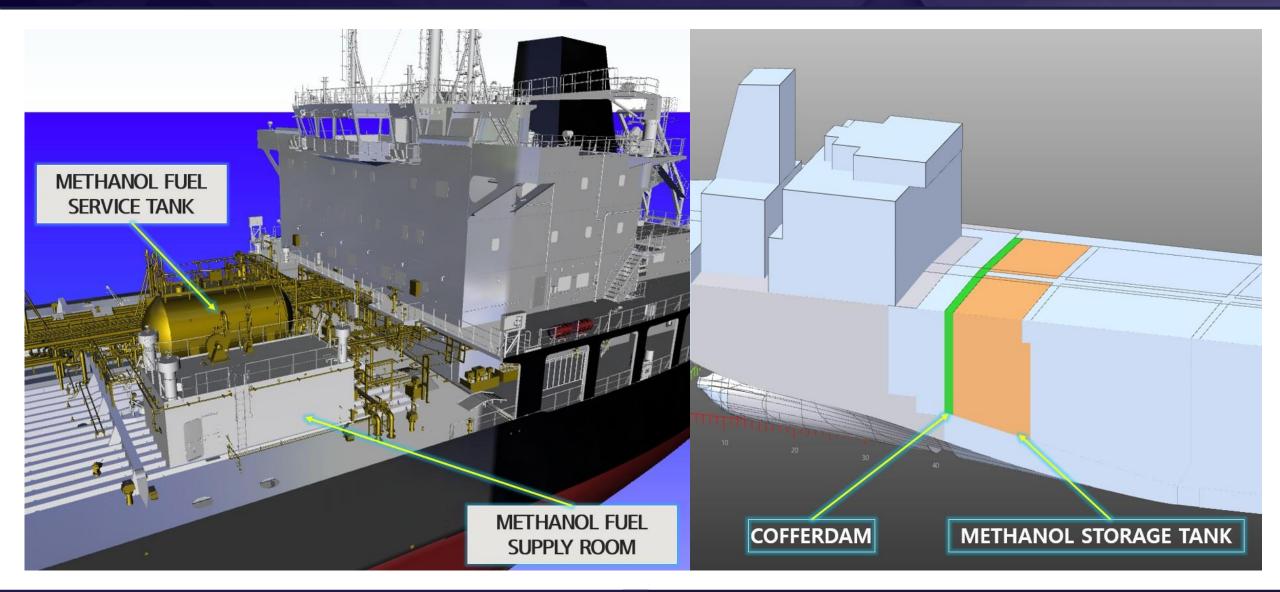




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Methanol Dual Fuel Standardized Design

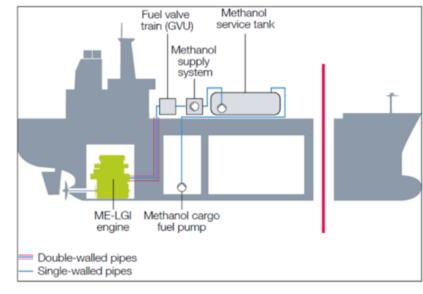






Practical Fuel Storage

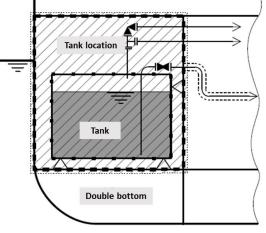




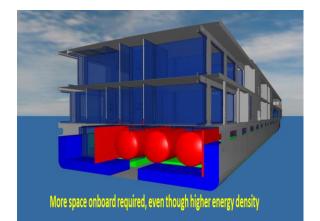


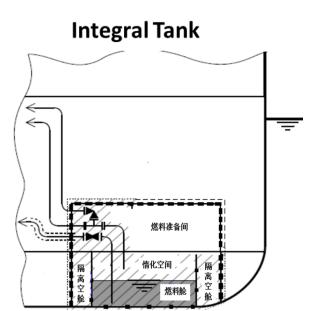
Source: Westfal-Larsen



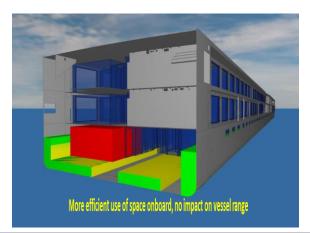


Methane at -162° C





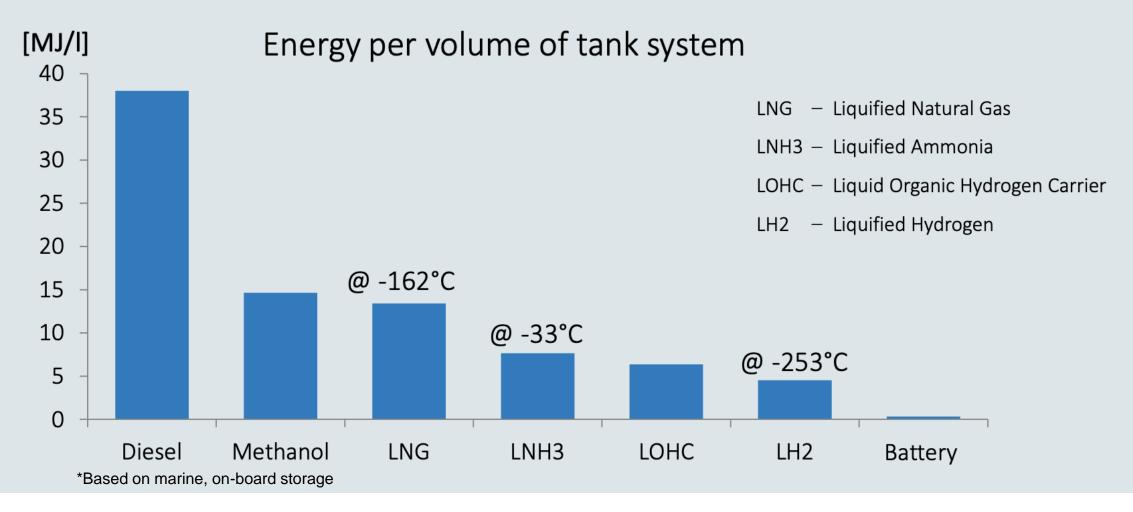
Methanol at ambient temperature





www.methanol.org/join-us

Fuel Storage Volume Comparison



(in)

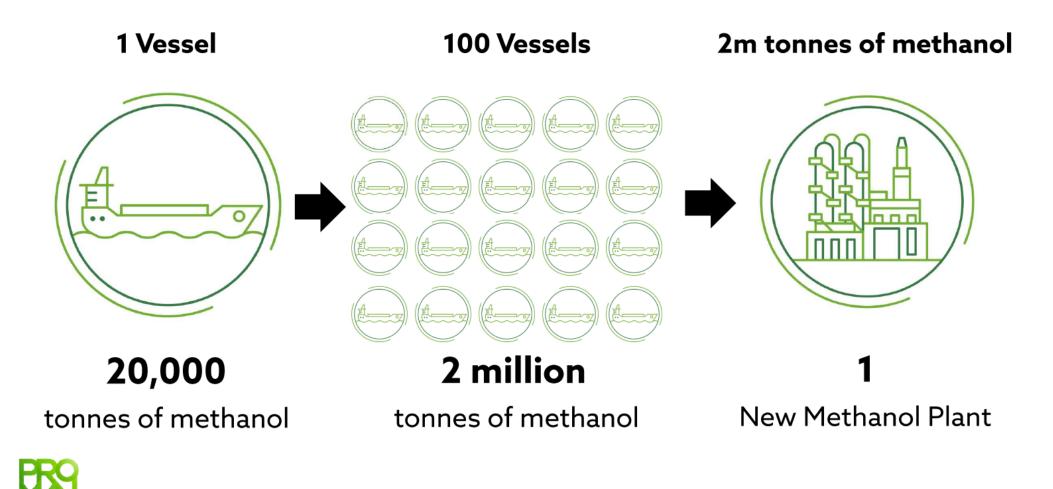
You Tube

Battery, H2, LOHC and LNH3 may not be suitable for long distances



Methanol Scalability





Takes 2 years to build new ship, and 3 years to build new methanol plant



9

Green Maritime Methanol

- MI part of an industry consortium organized by TNO to study the use of (green) methanol in short sea shipping, a spin-off from the Horizon 2020 LeanShips project.
- TNO is an internationally renowned research institute with a great reputation for objective analysis.
- The GMM 1.0 study set the stage for a pilot with actual ships on the water with project partners (Horizon 2020 or other) under GMM 2.0.
- Focus is on renewable methanol but the technology, safety guidelines and policy can be used for conventional methanol too.

https://greenmaritimemethanol.nl/

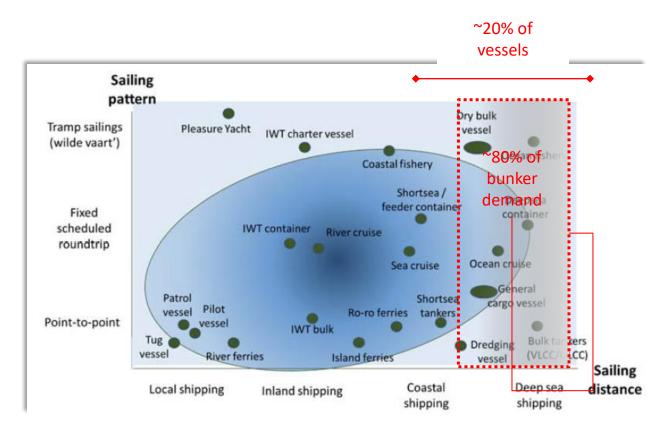






TNO: Potential Vessel Segments

- For Green Maritime Methanol program, TNO conducted assessment of market potential for Dutch/EU market for methanol as a marine fuel
- Heatmap of "methanol-applicability of shipping segments"
- Most shortsea and inland shipping markets appear feasible in terms of operational profiles, fuel consumption, and sailing patterns
- But important to recognize that the oceangoing vessels make of 20% of vessels and fully 80% of bunker demand



Source: TNO Report for GMM, Sept 2020



FASTWATER.eu





Methanol engine retrofit solutions (WP1)

Work Package 1 mission is to provide turnkey methanol conversion kits as a retrofit solution for high speed and medium speed diesel engines (200kW-4000kW). more



Coast guard vessel demo (WP4)

Work Package 4 mission is to demonstrate methanol operation on board an ERRV (Emergency Recovery and Rescue Vessel) coast guard vessel, built by Super Toys. more



Harbour tug demo (WP2)

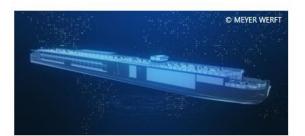
Work Package 2 mission is the complete conversion of a harbour tug (owned by PoA) for methanol/MGO dual-fuel operation incl. set up of supply chain and training of crew. more



Pilot boat demo (WP3)

Work Package 3 mission is to demonstrate methanol as a fuel for use in a smaller marine application for a longer period during true operational conditions. more





Methanol river cruise ship conversion concept (WP5)

Work Package 5 mission is to develop the conversion concept for a River Cruise Ship for a fuel change from diesel to a methanol-driven propulsion system. more



Next generation methanol engines (WP6)

Work Package 6 mission is to develop the next generation of methanol engines, that fully exploit methanol's beneficial properties as an engine fuel, for increased efficiency and even lower emissions. more



WTRI – China & Singapore

China

- China Waterborne Transport Research Institute (under Ministry of Transport) proposed study to provide a roadmap for the adoption of methanol as a marine fuel for China
- Techno-Economic Assessment; Policy analysis/recommendations
- China annually consumes 20-30 MMT of bunker fuel
- There are 630,000 vessels operating in China's coastal regions (including fishing fleet) and inland waterways (140,000 vessels)
- In terms of potential methanol demand, marine applications have the potential to be no less in size than the China market for boilers or cook stoves, or conservatively in the low single digits, in millions of tons demand, over the next five years
- Total Budget = USD\$140,000, with MI as USD\$50,000 sponsor, other sponsors Methanex, Sinopec, Shanghai Huayi Group

Singapore

- Singapore's Maritime Institute and MPA recently instructed the Marine Energy Test Bed Department of NTU to engage WTRI in a similar study as MI engaged WTRI
- Study to commence in September with MI participation
- Study will assess feasibility of methanol fuelled vessels in China and Singapore in line with MPA's Roadmap 2030

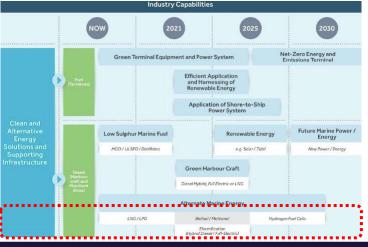
Currently:

- Reviewing final draft
- Circulated to MFC for feedback
- Planned Jul/Aug for formal release

Targeted outcome is to

- **o obtain MSA endorsement**
- $\circ~$ allow CCS to begin to class methanol-fueled vessels
- create bunkering hubs
- $\circ~$ begin to develop standardized methanol designed vessels

Singapore MPA Roadmap 2030





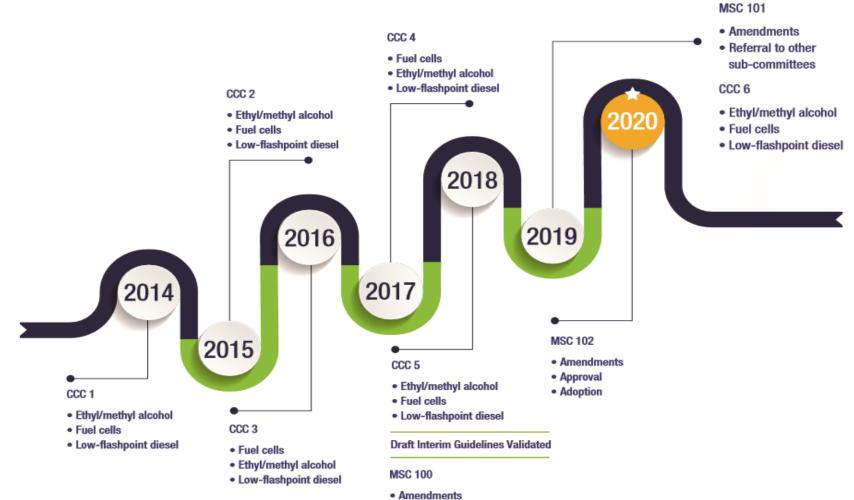




METHANOI

IMO IGF Code Methanol Approval

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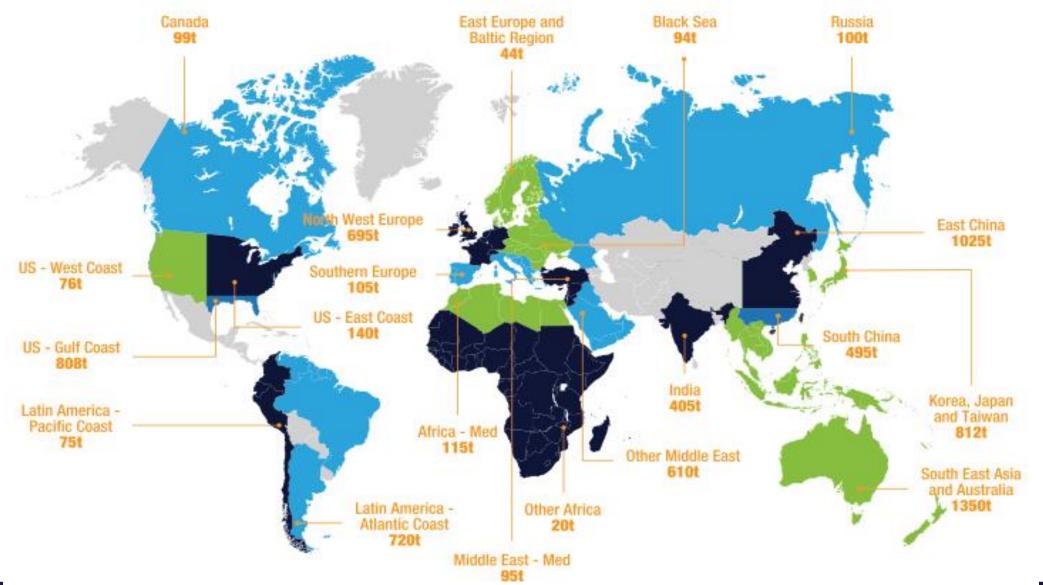


- Confirmation
- Referral to other sub-committees



Methanol Trading Hubs









Available and Easily Bunkered















Methanol Barge Bunkering





- 300mt stem successfully delivered May 2021
- Stem placed per LR/MI Methanol Bunkering TR
- Partners included:
 - o Methanex
 - Port of Rotterdam
 - Vopak
 - o NYK
 - o TankMatch

- Require more such demonstrations at leading ports
- Will support pilots and general uptake of methanol
- Ports of interest:
 - Antwerp, Rotterdam
 - Zhoushan, Ningbo
 - Singapore
 - o Panama
 - Others



Methanol Pricing

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Argus: existing and upcoming price assessments							
Overview							
Price assessment	Timeline	Location/status					
LNG bunkering	Available	Calculated delivered prices for Singapore, Rotterdam, US Gulf Coast (Japan & China upcoming)					
CO2	Available	European Union					
Grey ammonia	Available	NWE					
Green ammonia	твс	NWE					
FAME biofuel	Jun – Jul 2021	Market consultations					
Green methanol, bio LNG	ТВС	Market consultations					
Biodiesel B5, B10, B20	June 2021	Calculated prices for Los Angeles & San Francisco Capyright o 2021 Argun Media group. All rights reserved.					

S&P Global Platts	Commodities Product	s & Services Methodology	Market Insights	Analyti	S&P Global Platts	Commodities	Products & Services	Methodology	Market insights	Analytics
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S&P Global Platts has launch the port of Rotterdam, effecti	ned daily methanol bunker fuel price assess ive Sept. 27, 2021.	iments, reflecting the value of meth	anol used as a marine fu	iol at		ng to launch two new daily met ngapore and Houston, effectiv		esaments, reflecting t	the value of methanol us	ied as a
The new assessments will meet growing market demand on the back of an increased build-out in vessels utilizing methanol as a marine fuel and related activities at this major bunkering hub.					Platts recognizes growing market demand on the back of an increased build-out in vessels utilizing methanol as a marine fuel and related activities at these major bunkering hubs.					

European Commodity Price Comparison



Maersk estimate that a doubling of fuel costs would only add 6c to the price of \$100 trainers Maersk Sustainability Report 2020





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Main Risks of Methanol as a Fuel 1 of 2

Flash point 11⁰C Oxygenated fuel (50%) ۲ Class A liquid (flash point • Wider flammability below 28°C) limits (6%-36%) Volatile and flammable . Low flammability limit ۰ Main risks of Explosive methanol on ships Inhalation, ingestion and Causes corrosion on ۲ absorption metals such as lead, Acidosis, damage to nickel and cast iron • Corrosive ۲ optic nerve or effect on Causes plastic and rubber parts to swell central nervous system





Main Risks of Methanol as a Fuel 2 of 2



Risks	Countermeasures
Fire	 Fire caused by static electricity: Anti-static measures such as grounding of the pipeline between fueling party and party receiving the fuel Use of explosion-prevention equipment Vapour detection Prohibiting smoking as flame is invisible
Explosion	 Refueling station should be located on an open deck Purging and inerting of the pipeline
Fuel leakage	 Use of qualified and certified refueling equipment, including qualified hose Approved emergency cutoff procedures Automatic emergency cutoff system
Toxicity	Personnel protection equipment
Overfilling	 Fuel tank maximum level alarm to immediately close the refueling valve Should be equipped with a pair of sensors on the fuel tank
System failure	Manual shutoff valve to shutoff the fuel tank (primary valves)
Power outage	Mechanical closure of refueling valve (ESD)



Hazard Comparison

METHANOL

	METHANOL	DIESEL	GASOLINE
Hazard pictograms (CPL)			
Signal word: (CPL)	Danger	Danger	Danger
Hazard statements (CPL)	HIDT Highly flammable loped and vepour. HIDT Tools if swellowed. HIDT Tools in contact with skin. HIRT Tools if inhaled. HIRT courses damage to organs.	H220: Hammable logist and support. H204: Mos be fotal if swellowed and enters of wess. H215: Causes sign initiation. H221: Reambal if inhaled H221: Most course of Causing cancer. H273: Most course domains to onains through prolonged or researced exposure. H211: Totat: to aquate life with long latting effects	H220: Notivenely flammable liquid and vapour. H204: May be fotal if swallowed and enters of woos H215: Causes side infration H316: May cause genetic defects H301: Suspected of demosting fertility or the unborn child H301: May cause drowstness or duriness H411: Tosic to equatic life with long lesting effects
Precautionary statements (CLP)	 P20: Hone areasy horns hand No consulting P20: Hone approximation phonon particulars inducing, spray productions, from productions. CBUL4550 E-BR331D removes statistic to involve and many at read in a particles noninertable. For investiging at CBUL4550 E-BR331D removes the investigation of investigating at a material statistic defining. Stress state with analog bacaser CBUL4550 E-BR331D removes states to involve and many at read in a particles induced infering. Stress state with analog bacaser CBUL4550 E-BR331D removes states and control control (CBUR4550) of investigation of investigating at a material state of investigating at a material state State 2016 to CBUR4550, CBUR4	1905. Udeki special i elevizelem before and 1928. Status and presentative methods for a farmed and second a 1928. Status and presentative methods and status and	 POSE: Chain's queried inductives inferences POSE: Does does does did additionally presentationes have invest rend and value-chained POSE: Does does not did additionally presentationes have invest rend and value-chained POSE: Does does not did additionally presentationes invest invest rend and value-chained POSE: Does does not did additionally presentationally dight-ring appiperunt POSE: Does does not discover and additionally dight-ring appiperunt POSE: Do not streads not my discover and additionally dight-ring appiperunt POSE: Do not streads not my discover and additional presentationally dight-ring appiperunt POSE: Do not streads not my discover and the host of the chain appined in the chain ap

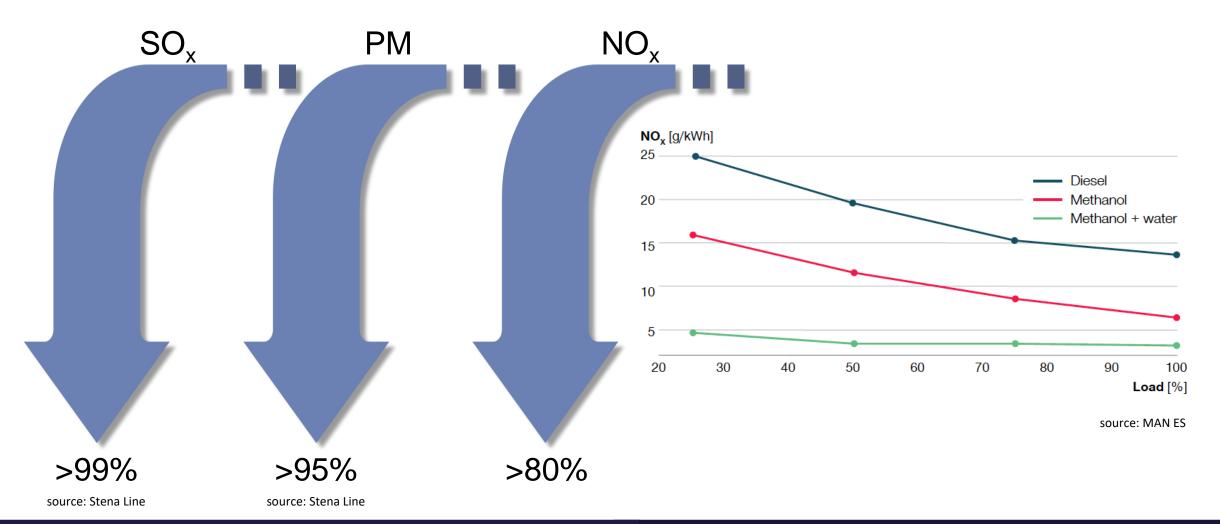
Methanol classified as "not more dangerous" than other fuels such as gasoline or diesel – fuels largely familiar to most people



Improving Local Air Quality

METHANOL

Emission reduction potential:





www.methanol.org/join-us

Significant CO₂ Reduction Potential

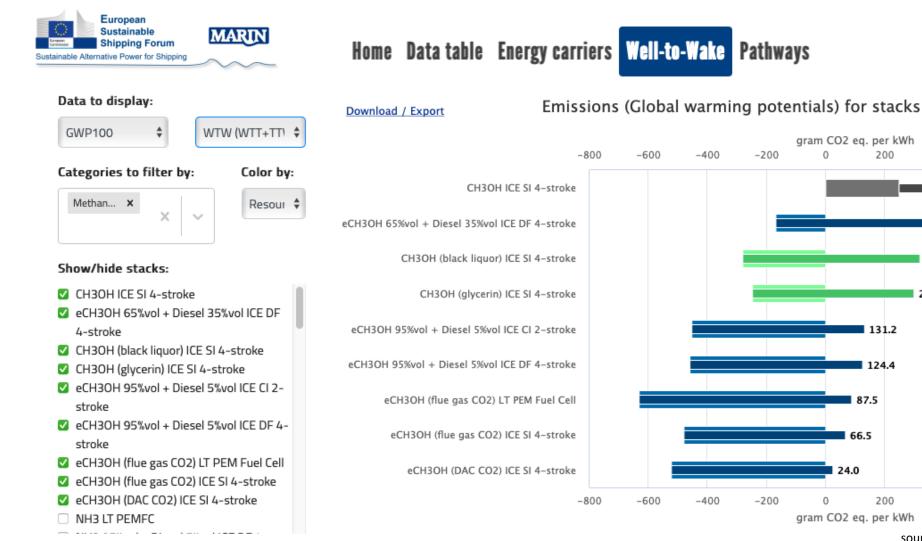


å

1000

800

787.4



source: https://sustainablepower.application.marin.nl

800

600

400

318.3

298.6

400

425.2

600



1000

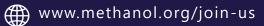
www.methanol.org/join-us

Oil Spills Still Happen....









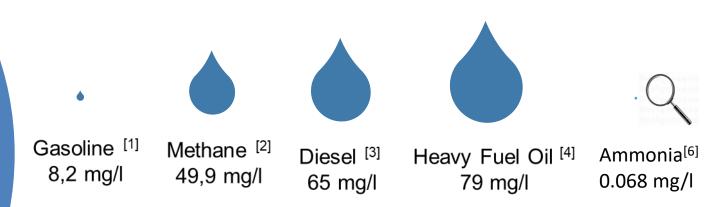
Pollution in Perspective

Methanol^[5] 15,400 mg/l

Methanol is a more environmentallybenign fuel in marine environments

In a waterbody, nearly 200 times more methanol is needed to kill half the number of fish than marine

LC 50: Lethal Dose: Fish



Sources:

^[1] Petrobras/Statoil ASA, Safety Data Sheet, ECHA registration dossier Gasoline

- ^[2] ECHA, European Chemicals Agency, registration dossier Methane
- ^[3] ECHA, European Chemical Agency, registration dossier Diesel
- ^[4] GKG/ A/S Dansk Shell, Safety Data Sheet

^[5] ECHA, European Chemical Agency, registration dossier Methanol

^[6] ECHA, European Chemical Agency, registration dossier Ammonia





Spill & Salvage Economic Impact



Economic Impact – HFO vs Methanol :

	Maritime accident	Maritime accident	Simulation
Ship	Erika	Tanio	-
Fuel	Heavy Fuel Oil	Heavy Fuel Oil	Methanol
Released amount	19000 t	13500 t	10000t
Affected coastline	400km	200km	0km
Total damage	\$914M	-	-
Cleaning	\$100M	\$50M	\$0
Fishing industry	\$98,3M	-	-
Tourist industry	\$400-500M	-	-
Claim for damages	\$120M	\$17M	-
Killed birds	~ 60,000	~ 40,000	->0

MeOH spill simulations

Simulation 1^[8]:

 Release of 10,000 tons Methanol at open Sea Concentration of 0,36% after 1 hour

Simulation 2^[8]:

Release of 10,000 l/h from a coastal pier
 Concentration of 0,36% after 1 hour
 Concentration of 0,13% after 3 hours

[8] Malcolm pirnie, Inc, Technical Memorandum

Sources : Economic, Social & Environmental Effects of the "Prestige" Oil Spill, Meyer-Werft



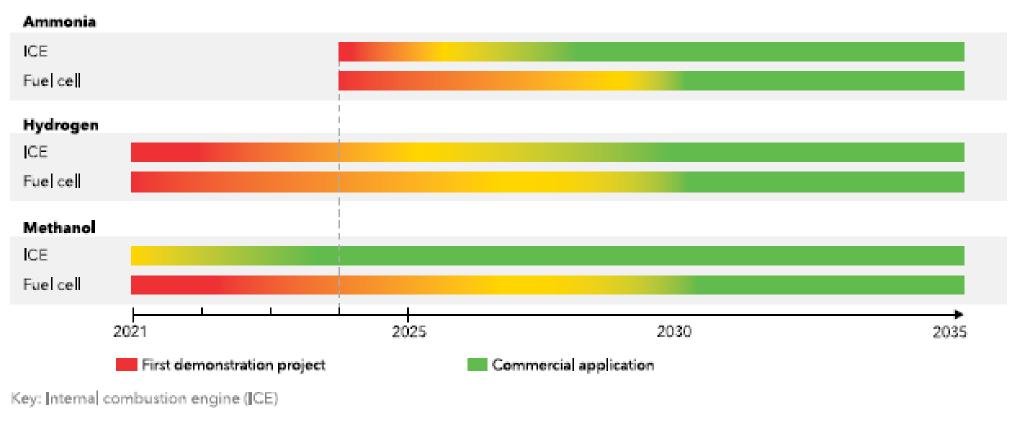
- Less toxic then gasoline or diesel
- Methanol poisoning is not carcinogenic and requires simple treatment
- No additional GHG potential (methane slip)
- Miscible in water large spill concentration will rapidly decrease with only very short-term effects
- Far less hazardous to the environment
 - Methanol is fully miscible with water and dissolves readily
- It is biodegradable and does not bioaccumulate
- Methanol is not rated as toxic to aquatic organisms using the GESAMP rating system (Joint Group of Experts on the Scientific Aspects of Marine Environmental Protection) (acute and chronic toxicity measures)



Technology Readiness



Timeline for expected availability of alternative fuel technologies – our best estimate for when these may be available for onboard use



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Stacking Up Green Competition



Maria Grahr

CHALMERS

Total cost of ownership (M€/yr). Base case.

Ship category: large ferries. Option Three different utilization rates: short, medium, long distance.

Costs include: fuel production, fuel infrastructure, annuitized investments in propulsion technologies, energy storage and reduced income due to less cargo space.

The colour coding is within each fuel category and utilisation rate to highlight the cheapest option.

MGO and BE are coloured differently but are comparable in terms of costs to all other cases in the ship travel category.

Methanol shows lowest cost within all fuel categories. Insight 7. Methanol and Emethanol may be the lowest cost option from a TCO perspective in the shipping sector.

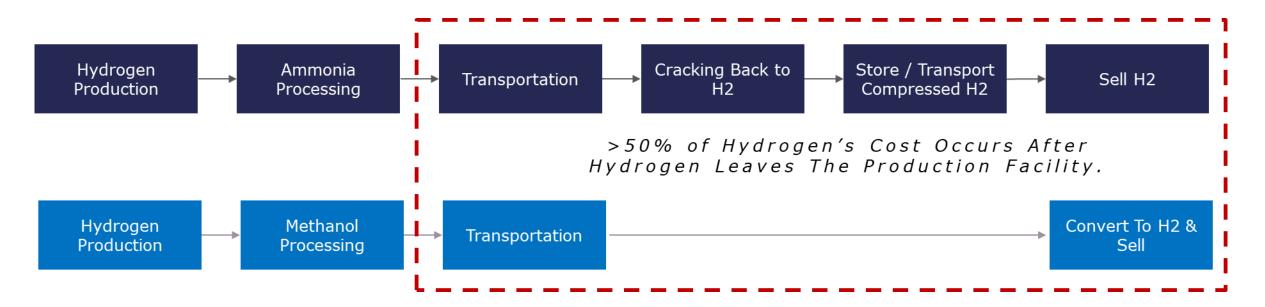
n		TCO [M€]		Short			Medium			Long		
	٦L			FC	BE	ICE	FC	BE	ICE	FC	BE	
The three methanol production		MGO				1.7			2.4			Low
		Biomethanol	2.0	4.2		3.9	5.7		5.7	7.2	\supset	
options		BioDME	2.3			4.2			6.2			
lium,	Biofuels	Biodiesel	2.7			5.2			7.6			
	Biof	BioLMG	3.0	4.9		5.4	6.8		7.8	8.7		
		BioLBG	2.8	4.8		5.1	6.6		7.4	8.4		
	۱L	HVO	2.4			4.6			6.8			
d	$ \downarrow_{\mathcal{F}}$	E-biomethanol	2.6	4.7		4.9	6.6		7.3	8.5	\supset	
\backslash	Bio-electrofuels	E-bioDME	2.9			5.4			7.9			
0.41	lectro	E-biodiesel	3.2			6.2			9.2			
gory	Bio-e	E-bioLMG	3.6	5.4		6.6	7.8		9.6	10.2		
st		E-bioLBG	3.6	5.3		6.5	7.7		9.5	10.1		
	F	E-methanol	3.3	5.3		6.5	7.8		9.7	10.3	\square	
are	lels	E-DME	3.7			7.0			10.3			
ises in	Electrofuels	E-diesel	4.3			8.4			12.5			
iol and E- the lowest a TCO	Ele	E-LMG	4.3	5.9		8.0	8.9		11.8	11.9		
		Ammonia	3.7	5.5		6.9	8.0		10.2	10.6		
		LH ₂	4.7	5.3		8.8	8.6		13.0	11.9		
e shipping		Electricity			2.8			5.5			8.3	High



Methanol vs Ammonia



<u>Ammonia</u> – Converting Ammonia to Hydrogen requires higher heat (600C to 900C = Outside Heat Source), more expensive equipment, and large centralized facilities for Hydrogen distribution to end users. Public spaces cannot currently convert Ammonia to Hydrogen without high costs and/or public safety risk.

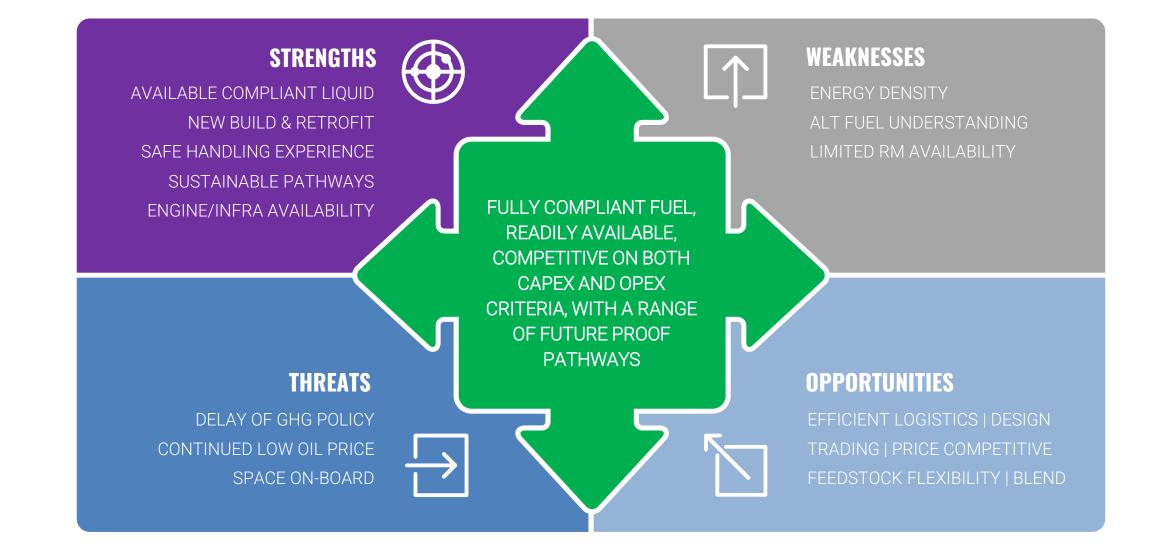


Methanol – Methanol can convert to Hydrogen at lower temperatures (300C to 450C). Methanol also leverages existing liquids infrastructure and converts to Hydrogen with proven technology that is less expensive, safer, and with a limited footprint.

Source: Webber Research and Advisory

Methanol Marine SWOT







Our Conclusions





Increasing number of vessels



More OEM's offering engines



Liquid at atmospheric pressure



Very low emissions



Environmentally friendly



Broad range of sustainable feedstocks



Cost competitive



Available in most major ports



Future proof



Our Contacts



