



METHANOL INSTITUTE

The Trade Association for the Global
Methanol Industry

**Membership, Structure,
Accomplishments & Goals**

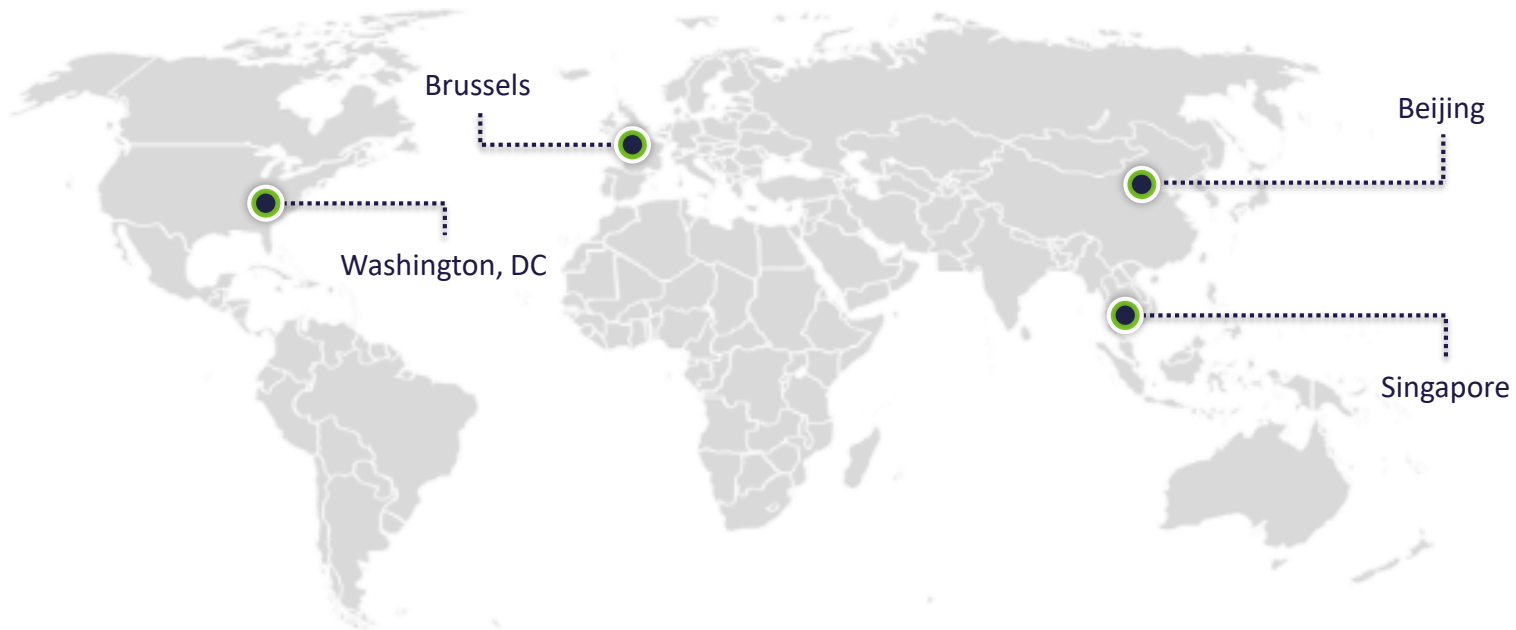
Singapore | Washington | Brussels | Beijing

***Our Vision:** Protect – Expand – Communicate*

Our Mission: As the global trade association for the methanol industry representing the world's leading methanol producers, distributors and technology companies, the mission of the Methanol Institute is to serve and provide cost-effective value to its membership by:

- **Protecting existing markets is a core function**
 - Meeting regulatory challenges and driving policy opportunities
 - Promoting best practices across the global distribution chain
 - Preventing product misuse
- **Promoting the growth of emerging energy markets**
 - Marine fuels
 - Gasoline and Diesel substitute for road transport
 - Heating/Power applications: Cook stoves, industrial boilers, kilns, gensets, turbines
 - Low carbon, renewable and small-scale methanol
- **Serving as the voice of the global methanol industry**
 - Amplifying member messaging
 - Building global stakeholder networks
 - Expanding social media presence

- The Methanol Institute (MI) was established in 1989
- Three decades later, MI is recognized as the trade association for the global methanol industry
- Facilitating methanol's expansion from our Singapore headquarters and regional offices in Washington DC, Brussels, and Beijing



Members



Tier 1



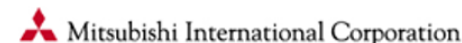
Tier 2



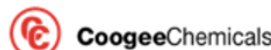
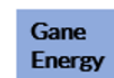
Tier 3



Ecofuel



Tier 4



2020 Membership

Tier 1

Major Methanol
Producers

- Major producers of methanol (> 1.5M mtpa)
- Two Board seats with voting rights
- Board Chairman, Vice Chairman & Treasurer
- Standing Committee Chairmanship potential

Annual Dues:
USD 250,000

Tier 2

Methanol
Producers

- One Board Seat with voting rights
- Board Secretary
- Standing Committee Chairmanship potential

Annual Dues:
USD 125,000

Tier 3

Associate
Members

- Minimum Tier level for producers
- Board of Directors meeting participation (non-voting)
- Standing Committee Chairmanship potential

Annual Dues:
USD 62,500

Tier 4

Affiliate Members
(Non-Producers)

- Board of Directors meeting participation (non-voting)
- Participation in Standing Committees

Annual Dues:
USD 18,750

Member Leadership Structure

Executive Committee

Tier 1 Members

Board Chairman, Vice Chairman and Treasurer

- Association leadership
- Regular engagement with senior staff
- Budget oversight



- Three Board meetings per year
- Voting members
- Committee leadership

Board of Directors Tier 1* and 2 Members

**Tier 1 Members 2 Board Seats*

PETRONAS



شركة قطر الإضافات البترولية المحدودة
Qatar Fuel Additives Company Limited



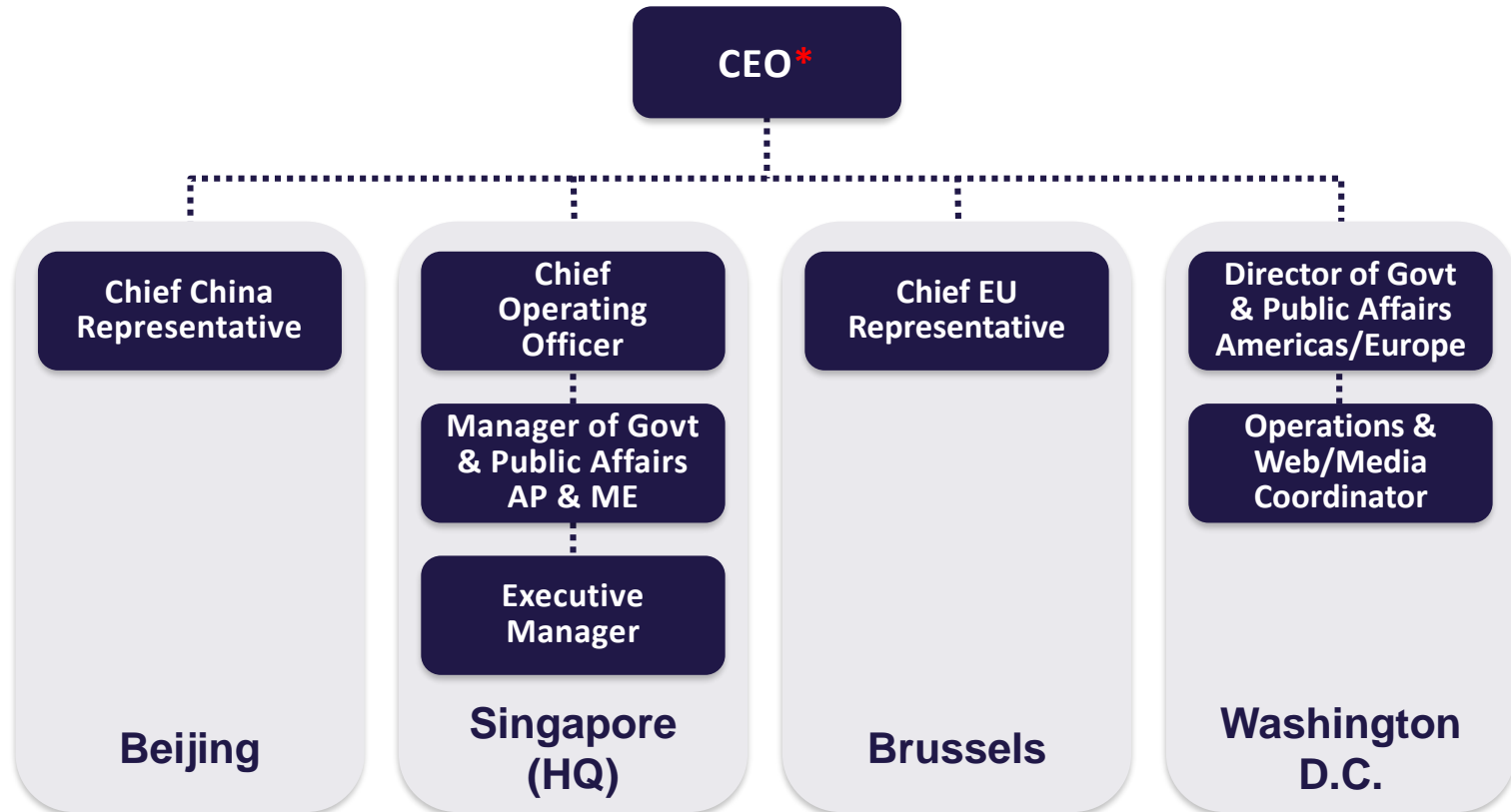
Note: Our research arm – the **Methanol Foundation** – shares same Board of Directors

Strategic Partnerships

- American Chemistry Council
- Asian Clean Fuels Association
- China Ministry of Industry & Information Technology
- China Nitrogen Fertilizer Industry Association
- Chinese Association of Alcohol & Clean Ether Fuels & Automobiles
- Dangerous Goods Advisory Council
- European Chemical Industry Council (CEFIC)
- European Sustainable Shipping Forum (ESSF)
- Formacare
- Gasification & Syngas Technologies Council
- German Regenerative Methanol Network
- Gulf Petrochemicals and Chemicals Association
- International Bunker Industry Association
- International DME Association
- International Methanol Producers & Consumers Association
- Lloyd's Register
- National Biodiesel Board
- National Institution for Transforming India (NITI Aayog)
- Oslo University Hospital
- Peking University Centre for Global New Energy Strategic Studies
- Solar Fuels Institute



- Strategically represented in four, key regions globally



*based in Washington, DC

Our Team



Greg Dolan, CEO

- Joined MI in 1996 and held a variety of senior management positions within MI before being named CEO in 2013
- 10 years as a press officer for the State of New York and 2 years as legislative assistant in the US Senate
- Based in Washington, D.C.



Chris Chatterton, COO

- Joined MI in 2015 with more than 20 years executive level experience in energy, oil & gas and petrochemicals
- Led several, successful energy and agriculture initial public offerings (IPOs) and cross-border private placements
- Based in Singapore



Tim Chan, Manager of Government & Public Affairs – Asia Pacific/Middle East

- Joined MI full-time staff in 2018, after serving as an intern in 2016/2017
- Has also worked for Singapore Ministry of Transport and GR firm Burson-Marsteller
- Based in Singapore



Larry Navin, Director of Government & Public Affairs – Americas/Europe

- Extensive multi-lateral experience to include US-India Business Council, US Dept of Commerce Int'l Trade Administration
- Prior to joining MI, Mr Navin also held roles with the Overseas Private Investment Corporation (OPIC) and the US Senate
- Based in Washington, D.C.



Eelco Dekker, Chief EU Representative

- Joined MI in 2014 with an extensive background in European fuel blending, energy applications and regulatory affairs
- Former Chief Marketing Officer at BioMCN, with over 10 years in commercial roles with DSM and Ciba Specialty Chemicals
- Based in Brussels



Kai Zhao, Chief China Representative

- Joined MI in 2015 and serves concurrently as Director and project researcher at the Academic Board Office of the Centre for Global New Energy Strategy Studies (CGNESS) at Peking University, a position he has held for the last 8 years
- Based in Beijing



Belinda Pun, Executive Manager

- Joined MI in 2018 after 17 years of experience as Executive Assistant and Administrative Manager
- Previously worked as office manager for Siemens Postal, Parcel & Airport Logistics
- Based in Singapore



Novpreet Bajwa, Operations and Web/Media Coordinator

- Joined MI in 2018
- Background in social media campaigns, web site optimization, web quality assurance, and office administration
- Based in Washington, DC

2019 Achievements



POSITIVE LEGISLATIVE AND REGULATORY DEVELOPMENTS

- Policy 61 Paper in China to Promote M100 Vehicles
20,000 Taxis on roads currently
500,000 M100 card, trucks, and buses consuming 500k MT/year within 5 years
- IMO Interim Guidelines for ships using Methyl/Ethyl alcohols as fuel
- India's M15 Legislation



3 INSTRUCTIONAL VIDEOS ONLINE

- Methanol Safe Handling
- Medical Training for Toxicologist on Bootleg Alcohol Poisoning
- Renewable Methanol Webinar



3 MARINE PILOT PROJECTS AROUND THE WORLD

2

in European Union

1

in Singapore



REPRESENTED THE INDUSTRY IN

50

Events in Asia, Middle East, European Union and U.S.A.



METHANOL INSTITUTE'S ONLINE REACH EXPANDS

- Social media posts
400,000 LinkedIn annual views
500,000 Twitter annual views
- Costa Rican Bootleg Alcohol Social Media Campaign
600,000 Views
6,000 Clicks



ESTABLISHED STRONG ONLINE REACH EXPANDS

- With more than
5 Governments around the World



SURVEYED PORTS FOR METHANOL AVAILABILITY

100

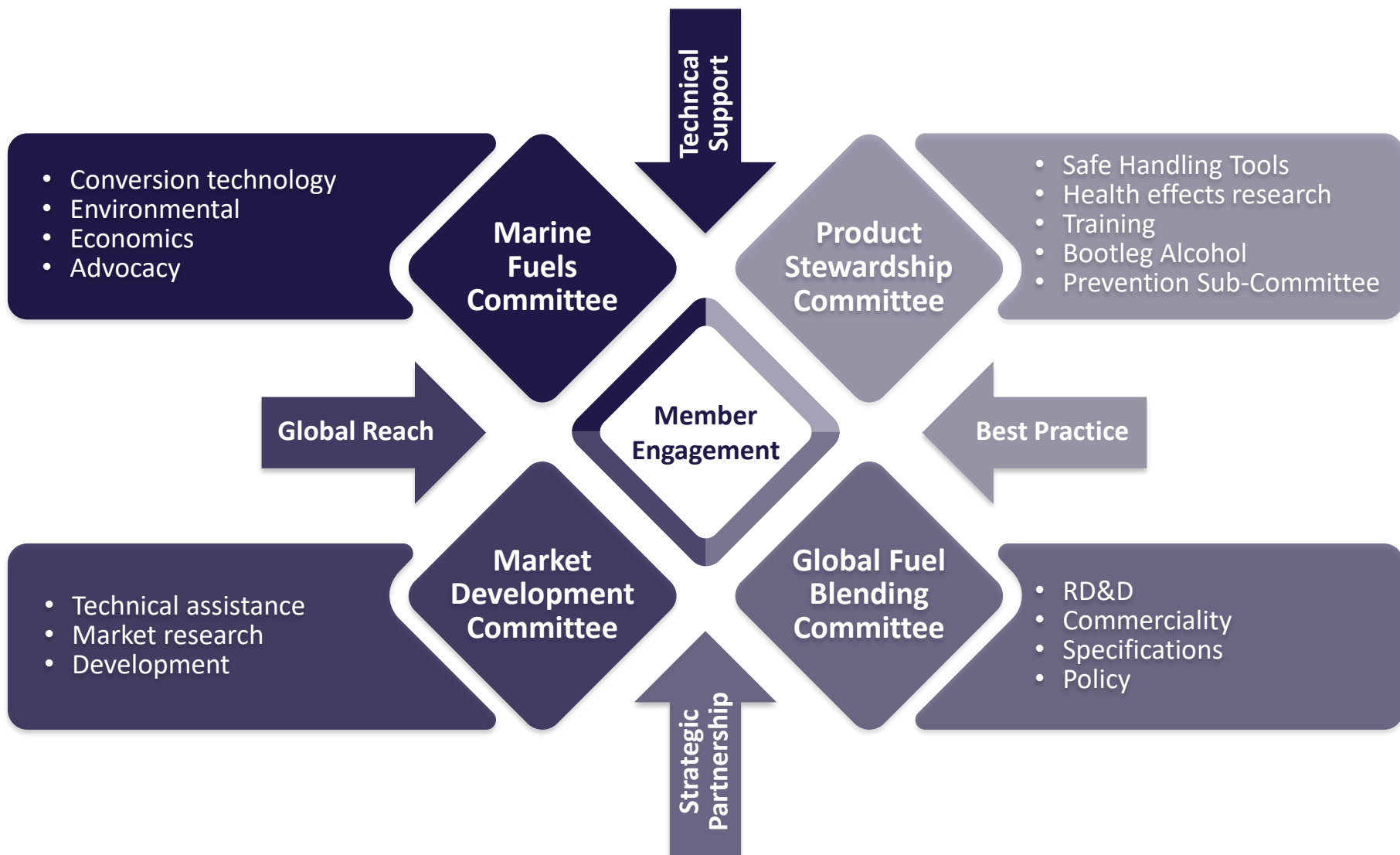
Ports surveyed



RESEARCH PAPERS PUBLISHED AND PUBLICLY AVAILABLE

More than **5** Research Papers

Committee Structure



Global Fuel Blending

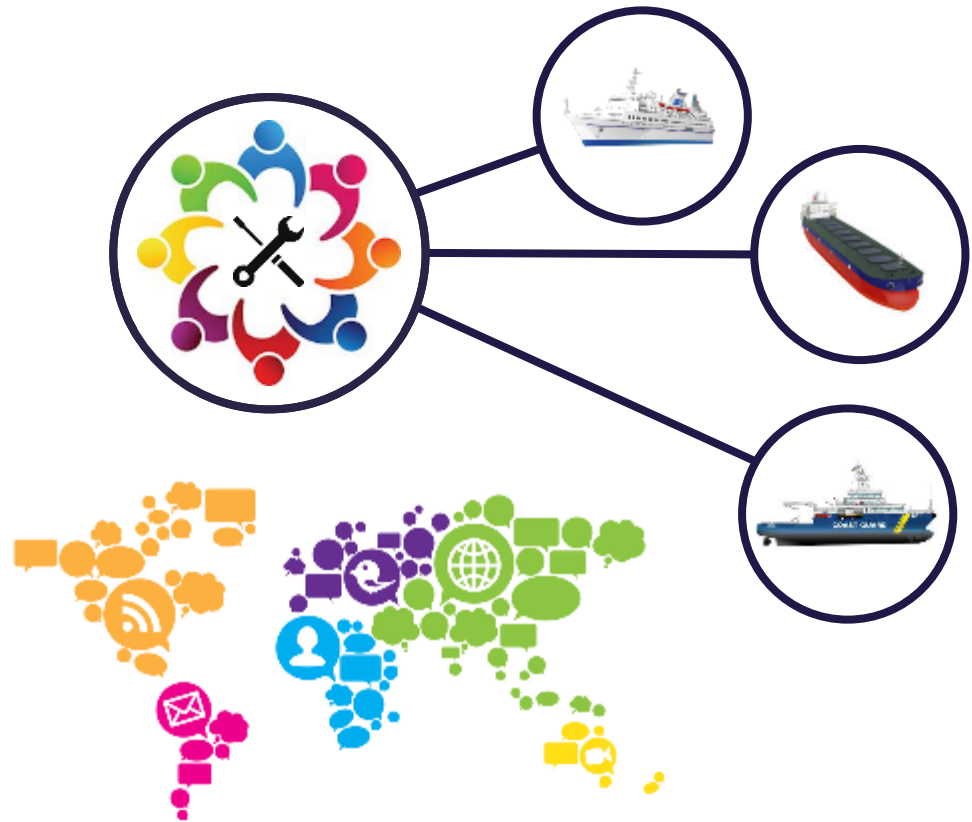
- Global stakeholder and media engagement to promote the use of methanol as a direct fuel for road transport in combustion engines and electric platforms
- Target key potential new markets for methanol fuel blending with methanol promotion campaigns
- Ensure a supportive public policy framework for methanol fuel blending



2020 Goals & Objectives

Marine Fuels

- Encourage and support pilot demonstrations of methanol marine fuels in multiple markets
- Develop methanol maritime technical workshops
- Lead social media campaigns in support of methanol as a marine fuel
- Provide leadership for national/international regulations of marine sector to advocate for methanol as alternative fuel



2020 Goals & Objectives

Market Development

- Develop Chinese industry standards for methanol industrial boilers, cook stoves, kilns, and home heating
- Conduct China Grey Market Study
- Promote renewable methanol and small-scale methanol technology commercialization
- Support methanol fuel cell commercial introduction
- Support introduction of methanol-to-power



2020 Goals & Objectives

Product Stewardship

Bootleg alcohol poisoning

- Expand global network on illicit alcohol poisoning prevention
- Education through social media campaigns
- Availability for pharmaceutical and medical technology solutions (ie; Fomepizole and medical test strips)

Safe Handling

- Disseminate needs-based educational materials for customers across the global distribution chain
- Promote best practices for methanol handling in emerging energy applications



Contacts

Greg Dolan
CEO

gdolan@methanol.org

Larry Navin
Director of Government and Public
Affairs Americas / Europe
Operations

lnavin@methanol.org

Nov Bajwa
Operations & Web Media Coordinator

nbajwa@methanol.org

Eelco Dekker
Chief EU Representative

edekker@methanol.org

Chris Chatterton
COO

cchatterton@methanol.org

Tim Chan
Manager of Govt and Public Affairs,
AP & ME

tchan@methanol.org

Belinda Pun
Executive Manager

bpunr@methanol.org

Zhao Kai
Chief China Representative

kzhao@methanol.org

