

OUR BASIC MESSAGE:

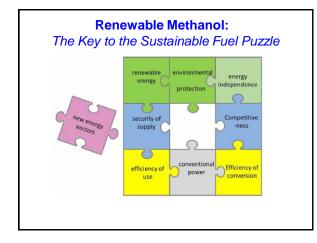
GHG Reduction Pathways

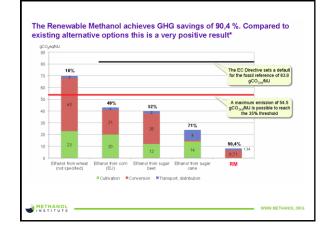
Methanol Deployment in Light Duty Vehicles

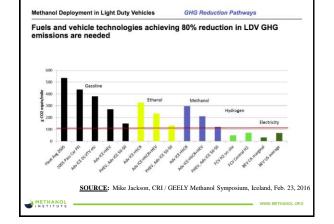
Alcohol fuels-vehicle technologies may be the most cost effective GHG reduction strategies

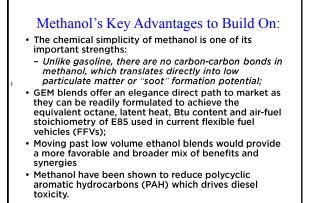
- > Higher octane fuels enable higher IC engine efficiency
- Ethanol and methanol blends
- Refining HC processing
- High efficiency ICE coupled with electrification provides a cost effective pathway to achieving GHG reductions
- DI, turbocharged, downsized, down speed, high compression
- Need to minimize future fuel and vehicle costs
- High octane gasoline an option but possibly more expensive if hydrocarbon processing used
- Ethanol or methanol may be the best fueling options either in lower level blends or in higher level blends
- Need also to minimize battery storage

METHANOL



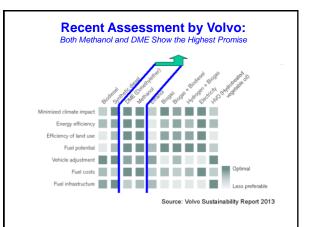






Robust Knowledge Base to Build On:

- Successive generations of methanol vehicle development have yielded key insights on how to leverage methanol's advantages:
 - VW dedicated vehicles in 1980s
 - FFVs by many OEMs in the 1990s
 - Including Volvo's 940 Environmental Concept Car
 - Lotus and Coogee GEM vehicle in the 2000s
 - Geely M100 production vehicles this decade!
 - Serenergy FCV Prototypes







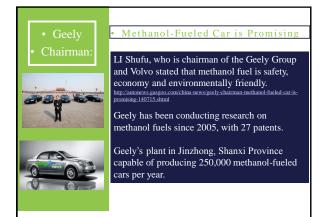
THE CALIFORNIA & U.S. NATIONAL CONTEXT California Methanol Programs in the 1980s-90s, was fundamentally a technical success. ✓ Sixty retail fuelling stations

- 17,500 M85-compatible vehicles first large scale production of Flexible Fuel Vehicles
- Over 200 million miles of successful vehicle operating experience along with a zero-incident health & safety record

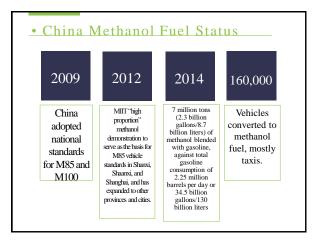
METHANOL -

Geely's World 1st M100 OEM Production Vehicle Aimed at the EU Market









China Dual-Fuel HD CI Engines



- Researchers at China's Tianjin University have field-tested more than 70 heavy-duty compression ignition trucks in dual-fuel methanol/diesel conversion.
- Methanol displaces 30% of diesel consumption.
- Demonstrated compliance with China IV.



Israel Methanol Fuels Demonstrations

Israel fundamentals:

- Large gas finds in Israel
 Strategic need to reduce oil dependence
- Prime Minister Netanyahu established Fuel Choices Initiative.
- Driven 900,000 kms on M15 fuels
- with improved power and torque.
 Emissions of HC, CO, NOx, CO2, methanol, and formaldehyde all lower or similar to gasoline and all under EU standards



Australia Methanol Fuel Blending • Methanol Fuels being commercialized in Australia • Project led by Coogee. Methanex is a partner • Path to energy security • Methanol excise tax free status for 10 years (~A38c/litre, ~\$US 480/t) • Successful road trials and testing programs completed • Commercial roll out of GEM 8 planned in 2016; GEM15 & GEM56 in the future

CoogeeChemicals

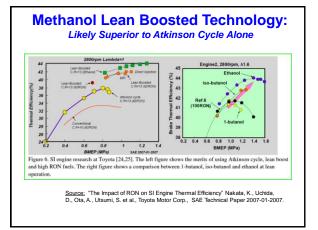


A Closer Look at Methanol Benefits (1):

- High thermal efficiency due to the use of higher compression ratio enabled by methanol's high octane, which can be leveraged by engine downsizing;
- Ultra-low knock limit due to its high octane and latent heat properties, further enhancing turbocharged high compression DI technology;
- Higher power and greater engine down-sizing potential than gasoline technology;
- Higher torque and power response for a given engine size, due to its faster flame propagation coupled to its high octane value;
- Inherently lower NOx and PM due to its low temperature combustion properties.

A Closer Look at Methanol Benefits (2):

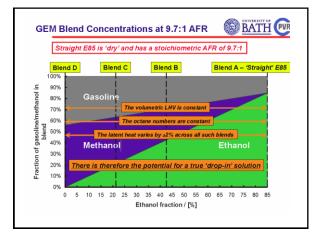
- Strong synergy and reinforcement of hybridization and electric drive train utilization in electric and fuel cell vehicles;
- Low incremental cost of flexible fuel technology capable of running on gasoline-ethanol-methanol (GEM) blends;
- High margins of in-use catalyst performance due to lower combustion and exhaust temperatures, in contrast to gasoline DI
- Potential for ultra-low well-to-wheel GHG emissions from the use of renewable methanol;
- No equivalent "clean diesel" certification risk, complexity and reliance on consumer behavior to maintain system compliance
- Avoidance of diesel engine complex selective catalytic reduction (SCR) and Lean NOx Trap (LNT) with very narrow or non-existent margins of compliance (e.g., VW worse case);

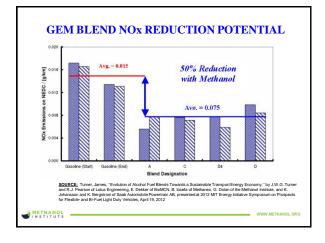


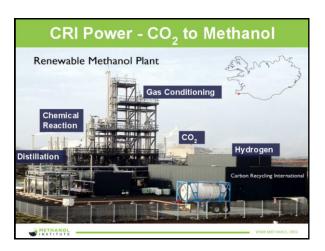
Leveraging GEM and FFV technology

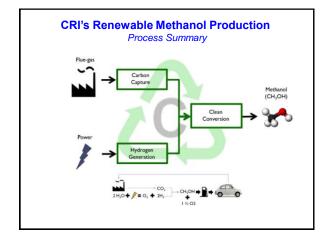
- Methanol-based GEM blends offer an un-leveraged opportunity to extend the reach of the existing 14⁺ billion gallons of conventional ethanol, while also creating a clear market signal to OEMs and fuel providers to make long term investment in alcohol compatible infrastructure.
- Both alcohols ethanol and methanol offer major advantages to auto manufacturers when facing difficult emissions in-use compliance challenges associated with gasoline or diesel direct injection technology
- The deployment of over 17 million flexible fuel vehicles in the U.S. represents the largest alternative fuel compatible fleet ever achieved, and while ethanol demand for FFVs has remained flat at just 200 million gallons per year, it is essential that this deployment be continued and leveraged fully.

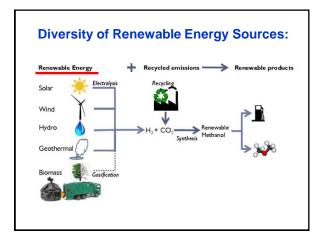


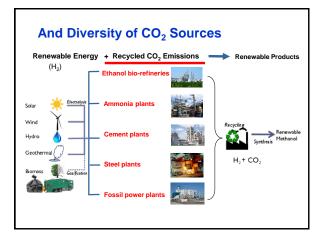






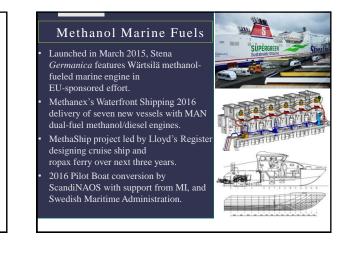


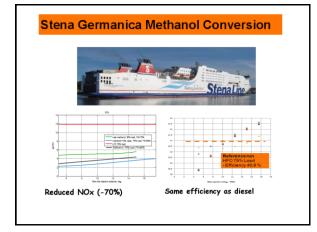


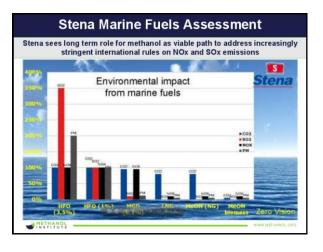


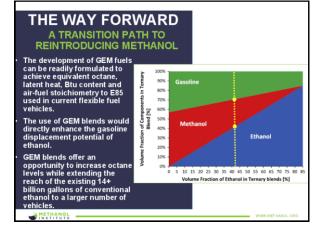
			r to Meth at than Pow		ethane	
			amic Efficien version of Sy			
		SYNGAS CO / H ₂		SYNGAS CO2 / H2		
		∆ H ₂₉₈ [kJ/mol]	$\eta{=}1{-}\frac{\Delta H_{298}}{\text{LHV}_{Syngas}}$	∆ H ₂₉₈ [kJ/mol]	$\eta\!=\!1\!-\!\frac{\Delta H_{298}}{LHV_{Syngas}}$	
	CH ₃ OH	-90,625	0,882	-49,943	0,931	
	CH_3OCH_3	-204,932	0,866	-121,682	0,916	
	СҢ	-206,158	0,796	-165,475	0,829	
	C ₅ H ₁₂	-802,865	0,803	-602,450	0,844	
SOURCE: C	enter for So	lar Energy	and Hydrogen	Research	(ZSW), Stuttga	rt, Germany www.methanol.org

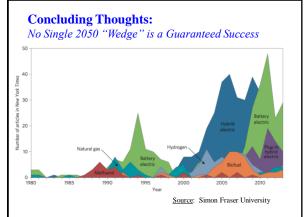


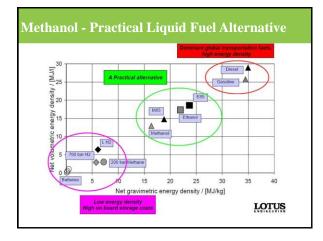












The Infrastructure Costs of 100% BEV of H₂FCV Deployment is Much Higher Than Liquid Refueling:

	Liquid Fuels	Level 3 BEV	Hydrogen	
Miles of Mobility Provided per Average Station	119,000	4,800	4,800**	
Stations Needed to Achieve Energy Equivalent Throughput	1	25	25	
Cost per station	150,000	80,000	2,000,000	
Cost per equivalent station		2,000,000	50,000,000	
Cost for a 10,000 station- equivalent network	\$1.5 billion	\$20 billion*	\$500 billior	
Assumes 100% 24 hour constant		ilable capacity		
** 80 kg per day capacity, 60 miles/	kg			

H2 Refueling Infrastructure Object Lesson:

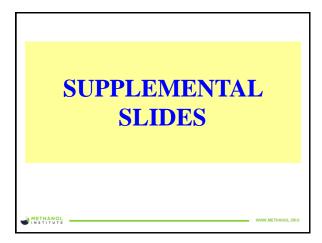


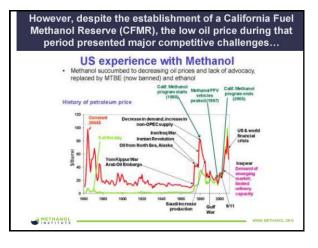
• Space Shuttle External Tank H2 Capacity: 106,000 kg

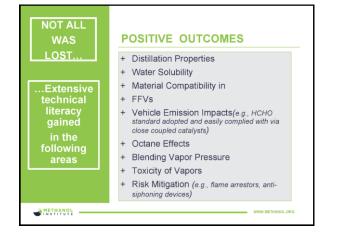
- Underground H2 Tanks are not allowed
- A 10 story tank with a 27' diameter would be needed to match liquid refueling capacity at the average station

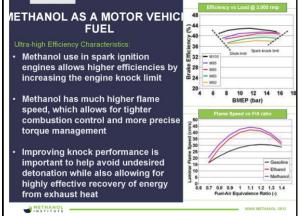
CONCLUSIONS:

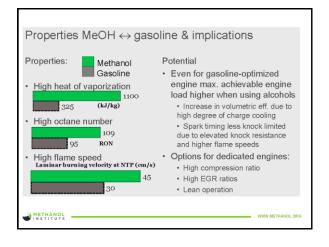
- Methanol leading to Renewable Methanol offers a "3rd Wedge" to meet CARB 2050 goals
- Optimized ICEs coupled to RM + electric drive + MIT innovations can achieve FCV-equivalence
- Liquid renewable fuels, including RM, are relevant for CA for decades
 - Integrates well with hybridization
 - Methanol-based FCVs are in use today
 - FFVs and GEM FFVs offer a key transition path
- Heavy duty and marine applications are maturing
 Zero S, low NOx, globally mature infrastructure
- CA support for an Open Fuel Standard could revolutionize and expedite the path to sustainable alcohol fuels untethered to any land use or food market impacts

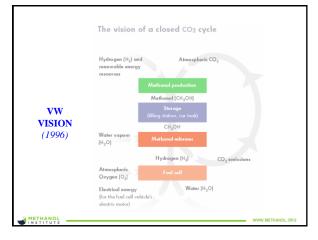




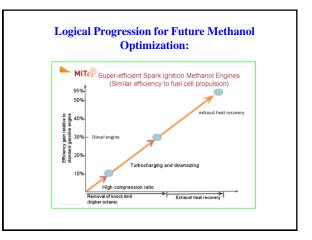


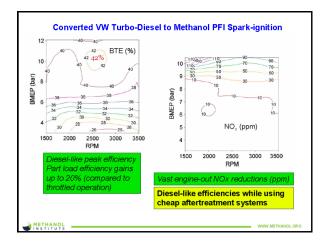


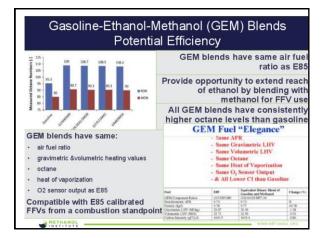


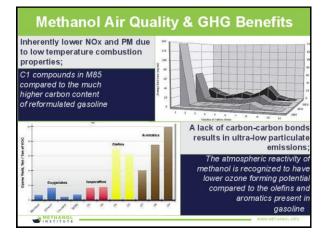


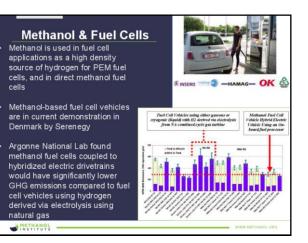




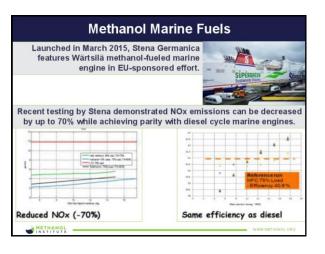














California M	ethanol Program Legacy	
➤ CAFE Inc	entives developed for altern	ative fuel vehicles
- First for	methanol and then for etha	nol flexible fuel vehicles (FFVs)
	/ population around 20 milli	
 Low incr 	emental vehicle costs easy	for OEMs to produce
	line soled in U.S. is E10 at	
	anol blended in reformulate	
	lated E10 reduces air pollu	
	t growing E85 infrastructure	
	5 used due to unfavorable p	
– ASTM D	5798-13a defines E85: 51-	33% ethanol

WWW.METHANOL.ORG

Recent work for Fuel Freedom Foundation has shown methanol can be a viable alternative to meet goals of petroleum displacement and lower emissions of Greenhouse Gas (GHG), criteria, and toxic emissions1	GEM Fuels used in FFVs could provide				onverted ga	asoline
	Fuel	Gasoline	Blend A	Blend B	Blend C	Blend D
	GEM Component Ratios	G100 E0 M0	G15 E85 M0	G29.5 E42.5 M28	G37 E21 M42	G44 E0 M56
Substantial increase in U.S. Natural Gas Supply due to shale exploration and	Stoichiometric AFR	14.18	9.69	9.69	9.71	9.69
production	Density (kg/l)	0.731	0.781	0.773	0.769	0.765
	Gravimetric LHV (MJ/kg)	43.12	29.09	29.38	29.56	29.66
Gasoline, Ethanol, Methanol (GEM) Blends have been demonstrated in	Volumetric LHV (MJ/I)	31.52	22.71	22.70	22.71	22.69
existing ethanol FFVs	Carbon Intensity (gCO2A)	2297.3	1627.9	1624.2	1623.9	1620.2
5	Carbon Intensity (gCO ₂ /MJ)	72.88	71.69	71.56	71.49	71.41
Meeting Climate Change objectives will require large GHG emissions	RON	95.3	109.0	108.7	108.5	108.2
reductions	MON	85.0	90.7	90.3	90.3	90.0
	Sensitivity	10.3	18.3	18.4	18.2	18.2
1.Jackson, Michael D. and Peter F. Ward. "Demonstrating the Feasibility of Methanol Gasoline Blends to Reduce Petroleum Use in the United States, mdj Research and Alternative Fuels Advocates, prepared for Fuel Freedom Foundation, February 2013	 ➤ GEM fuels tran compatibility wi blend levels (M ➤ GEM fuels ma vehicles—some needed 	th methanol bl 10) y also operate	ends and e	evaporative er	on of mater nissions at chnology	
METHANOL WWW.METHANOL ORG	METHANOL				w	WW.METHANOL

1

Г

15

Methanol Deployment in Light Duty Vehicles Outlook

Methanol has the potential to compete in the LDV market

- > Price competitive at the pump
- Need consumer value proposition
- > Market methanol to existing and converted FFVs to establish fuel demand
- Solve any material and evaporative emission issues
- ASTM 5797-13 defines methanol as M51-M85
- Introduce dedicate high efficiency ICEs using methanol
 High compression, DI, Turbocharged, downsized and downspeed
 Take advantage of methanol fuel properties
- > Integrate high efficiency ICE with electric vehicle platforms
- Hybrid electric vehicles - Plug-in hybrid electric vehicles

METHANOL -

WWW.METHANOL.ORG